

Hello,

I have relocated here from Boston, MA in December 2011. I have been working at Alioto's on the wharf as a waiter and continuing my education at City College. I have worked at very busy and popular venues in Boston as a bartender and a waiter and can shine at either position. I have an excellent knowledge and passion of specialty cocktails, all spirits, wine, beer, and for all types of cuisine. Taking care of the guest is most important to me and providing the best service I can is my second nature. I also have a passion for health and fitness and it has taken me to other areas of excellence. Below is my resume.

Warm regards,

Peter Norris
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Dynamic, Results-Oriented, Team-Spirited, and Self Reliant

With one year of professional health club management and three years as its Fitness Director, I believe I exemplify leadership qualities and professionalism, backed by a consistent, verifiable record of achievement.

I have a very hardworking ethic, long experience in fast paced environments, and always on time (early) to work. In addition to my extensive experience in the hospitality industry, I have also developed my skills in the health and fitness industry. I have been a NASM certified personal trainer that led me to being the Director of a large downtown Boston health club for over a year.

Areas of Expertise

- Renamed gym and gave a complete image overhaul
- Maximized club productivity and member satisfaction.
- Fitness Director – hiring and training of new trainers in sales and client management
- Director of Health Club Operations including training, group fitness, and front desk operations.
- Personal Trainer – thoroughly enjoy training clients to be the best they physically can.
- Worked under Nunzio Alioto MW at Alioto's restaurant at Fisherman's Wharf, San Francisco
- Trained by Sandy Block MW of Legal Seafoods in Boston and Jackson Cannon, master mixologist of the Eastern Standard in Boston

Professional Experience

The UNION Gym www.theuniongym.com 2009 –2011

Director of Operations

- Began as a personal trainer
- Became Fitness Director within one year
- The club offered me the position of Director to oversee the entire health club.
- Took a 400 membership base to over 1300 within one year.
- Received award for area's largest health club from Boston Business Journal

Morgans Hotel Group – Woodward at Ames Hotel

Sept 2011-Nov 2011

Bartender

- Cocktails made and served in the classic style
- 13 house recipe cocktail list, 9 of which infused with muddled ingredients
- High Volume food, cocktail and wine service throughout the week. Weekend evenings dance club with DJ – drinks only very high volume.

OBERON 2009 – 2011

Bartender

- Worked for the American Repertory Theater and acclaimed playwright, Diane Pualis for the award winning hit, The Donkey Show. 600 patrons every Saturday night flocked to this amazing 70's disco theater turned nightclub. Fast paced shifts. Sales in the 3 to 4,000 per bartender register (3 bartenders per shift)

Ballys Total Fitness 2007-2009 Winter St. Boston, MA

Personal Trainer

- Prospected own clients.
- Managed clients and soon received many referrals.
- Took all my clients with me when I moved to the UNON gym

Legal Seafoods 2006 - 2009 255 State St. Long wharf Boston, MA 02109

Bartender/Waiter

- Busiest restaurant of 32 in the company. Averages near \$50,000 a day during the summer.
- Company paid for my 2 week extensive beverage certification (wine and spirits) course taught by Sandy Block MW where teachings of California and international wine laws, terroir, varietal, and winemaking techniques were covered.
- High volume bartending and waiting tables with extensive food, wine, spirits, specialty cocktails, and the drive for high sales was emphasized daily

Alioto's restaurant 2003 - 2006 8 Fisherman's wharf San Francisco, CA

Waiter

- Top performing waiter at a famous fine dining restaurant.
- Large banquet waiter on occasion
- Wine courses taught by Nunzio Alioto MW

Military History 4 Years US NAVY HONORABLE DISCHARGE

Education: Brookline High School Brookline, MA
Academy of Art College San Francisco, CA

References & Supporting Documentation Furnished Upon Request