

ROBERT J. MAGANTE

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Skills

- Dedicated Manager with strong work ethic and ability to build lasting client relationships
- Experienced in operation management, sales, budget development, staffing and cost control
- Adept at communicating effectively with customers, vendors, and staff.
- Able to motivate employees to perform at their maximum potential.
- Exceptional organizational and planning skills; adaptable; enjoys new challenges.

Experience

America's Cup 2013 at Levy Restaurants, San Francisco, CA: July-September

Catering Staff: Set up VIP Rooms and managed wait staff

Original Joe's Restaurant, San Francisco, CA: January-November 2012

Host

Shanghai Restaurant, San Francisco, CA: August-November 2012

Supervisor

La Barca Restaurant, San Francisco, CA: 2011-2012

Host

Scoma's Restaurant, San Francisco, CA (1998-2010)

Dining Room Manager

Key Accomplishments

- Successfully managed a restaurant that specializes in Italian seafood cuisine with an average of \$16 million in business annually.
- Helped increase sales through exceptional service and quality of food.

Management/ Administration

- Managed an average of 70 employees on a daily basis.
- Extensive profit/ loss experience in standardization of portions and implementation of labor cost controls.
- Broad knowledge of both front and kitchen management
- Capacity of 235 in dining rooms; generally serving 500-1,000 dinners daily.
- Assigned to VIP assistance; including, corporate executives, sports figures, and celebrities.
- Credited by ownership with a high degree of diplomacy in resolving problems without sacrificing customer service.

Supervision/ Training

- Recruited, hired, supervised, scheduled, and motivated a staff of 70 employees.
- Trained service staff to enhance customer service and increase profits through suggested selling.
- Improved productivity and morale by initiating systems for accountability and by instituting an effective training program

Education

- Heald College, San Francisco, California
- Computer Learning Center, San Francisco, California
- Philippine School of Business Administration, Manila, Philippines