

# NADER SAMEDI

---

408 Los Gatos Almaden Road, Los Gatos, CA 95032. (408) 377-0948. nader.samedi@gmail.com

- OBJECTIVE** Performance-driven professional seeking opportunity to apply finely honed analytical, interpersonal and versatile skills within a dynamic and competitive environment.
- SPECIAL SKILLS & ACTIVITIES** Customer Service, Meeting Sales Goals, Closing Skills, Negotiation, Self-Confidence, Product Knowledge, Presentation Skills, Client Relationships, Communication Skills  
Hardware familiarity: Computer networking and construction, Macintosh, PC  
Software competencies: Microsoft Word, Excel, PowerPoint, AutoCAD, Adobe Photoshop  
Languages: Speak and understand Farsi fluently, completed several courses in Spanish
- EDUCATION** University of California Santa Barbara, Santa Barbara, CA  
**Financial Mathematics & Statistics BS, emphasis in Applied Mathematics: 06/11**
- Relevant Coursework and Training:**
- Training in advanced computing in Java, Excel, and SAS Base Programming
  - Advanced Statistical Analysis with Economics and Financial Applications
  - Mathematical Finance, Mathematics of Fixed Income Markets
  - Entrepreneur Business Simulated Project and Operations Management
  - Total Business Marketing Strategies New Venture Financial Information understanding
- EXPERIENCE** The Floor Center, Campbell, CA  
**Sales Specialist** 07/2011-08/2014  
Manager: Ami Molaie (408) 888-5153
- Demonstrate extensive product knowledge to team members and customers
  - Assess customer needs and offer most suitable products to close sales deals
  - Continuously develop relationships with key commercial customers and end users
- Private Tutoring, San Jose, CA  
**Tutor** 03/2009-Present
- Supervise and administer control of study place
  - Educate students in various subjects while adjusting teaching styles for different learning challenges
- Longs Pharmacy, Santa Clara, CA  
**Pharmacy Service Associate** 06/08-03/09  
Manager: Tom N. (408) 247-7400
- Systematically maintain efficiency in the pharmacy while providing customer service, answering telephones, and organizing pharmacist referrals
  - Preserve honesty and integrity behind the counter while being a team leader
- Macy's Westfield Valley Fair, Santa Clara, CA  
**Vendor Specialist** 06/07-09/07  
Manager: Ray Ansari (408) 248-3333
- Offer outstanding customer service and mold customer experience
  - Develop and retain clientele and meet hourly sales and express credit goals
  - Exhibit extensive product knowledge and educate consumers and team members

References available upon request