

NADER SAMEDI

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OBJECTIVE	Performance-driven professional seeking opportunity to apply finely honed analytical, interpersonal and versatile skills within a dynamic and competitive environment.
SPECIAL SKILLS & ACTIVITIES	Customer Service, Meeting Sales Goals, Closing Skills, Negotiation, Self-Confidence, Product Knowledge, Presentation Skills, Client Relationships, Communication Skills Hardware familiarity: Computer networking and construction, Macintosh, PC Software competencies: Microsoft Word, Excel, PowerPoint, AutoCAD, Adobe Photoshop Languages: Speak and understand Farsi fluently, completed several courses in Spanish
EDUCATION	University of California Santa Barbara, Santa Barbara, CA Financial Mathematics & Statistics BS, emphasis in Applied Mathematics: 06/11
	Relevant Coursework and Training: <ul style="list-style-type: none">• Training in advanced computing in Java, Excel, and SAS Base Programming• Advanced Statistical Analysis with Economics and Financial Applications• Mathematical Finance, Mathematics of Fixed Income Markets• Entrepreneur Business Simulated Project and Operations Management• Total Business Marketing Strategies New Venture Financial Information understanding
EXPERIENCE	<p>The Floor Center, Campbell, CA Sales Specialist 07/2011-08/2014 Manager: Ami Molaie (408) 888-5153</p> <ul style="list-style-type: none">• Demonstrate extensive product knowledge to team members and customers• Assess customer needs and offer most suitable products to close sales deals• Continuously develop relationships with key commercial customers and end users <p>Private Tutoring, San Jose, CA Tutor 03/2009-Present</p> <ul style="list-style-type: none">• Supervise and administer control of study place• Educate students in various subjects while adjusting teaching styles for different learning challenges <p>Longs Pharmacy, Santa Clara, CA Pharmacy Service Associate 06/08-03/09 Manager: Tom N. (408) 247-7400</p> <ul style="list-style-type: none">• Systematically maintain efficiency in the pharmacy while providing customer service, answering telephones, and organizing pharmacist referrals• Preserve honesty and integrity behind the counter while being a team leader <p>Macy's Westfield Valley Fair, Santa Clara, CA Vendor Specialist 06/07-09/07 Manager: Ray Ansari (408) 248-3333</p> <ul style="list-style-type: none">• Offer outstanding customer service and mold customer experience• Develop and retain clientele and meet hourly sales and express credit goals• Exhibit extensive product knowledge and educate consumers and team members