

Katrine M. Carver

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Objective	
	<p>I would like to find a position where I am constantly moving. I am healthy and strong and would enjoy physical labor and mental challenges. I have been behind a desk for a long time and would prefer to pursue a more physically active career. I am currently enrolled in school. My goal is to attend classes <i>around</i> my work schedule for the next 4 years.</p>
Experience	
	<p>2007–2014 Omni Cable Buena Park, CA <i>Copper and Aluminum wire sales</i></p> <ul style="list-style-type: none">• Signing up 2 accounts a month• Reactivating stagnant accounts• Demonstrating existing and new product lines.• Managing 50 accounts with current sales at 1.5million at 25% GPM• Daily use of Salesforce integrated with web based operating system. <p>2006 to 2007 Border States Electric Supply Phoenix, AZ <i>Electrical Contractor & Datacom Customer Service</i></p> <ul style="list-style-type: none">• Counter Sales–maintained GMR of 25% the last six months.• Project Management–4 million and 8 accounts• Inside sales 2 million my first year• Increased customer base and accounts by 10%• 70% job wins using my quotations• Worked at the counter for the last six months of my stay navigating the warehouse.• Filled will call orders and shipped orders.• Received incoming materials and stocked shelves.• Certified in stand up and sit down fork lifts.• Certified in wire cutting.
	<p>2001–2003 Recreational Developments <i>Bartending and Catering for Elite Clientele</i></p> <ul style="list-style-type: none">• Bartending Friday and Saturday evenings.• Preparation and food service for a buffet and special order menu.• Occasional private parties during the week

	<p>1996–2006 Graybar Electric Phoenix, AZ</p> <p><i>Customer Service Representative: Comm–Data</i></p> <ul style="list-style-type: none"> • Sold average of 1.5 million at 22% GMR per year • Averaged addition of two new active customers per month • Participated in manufacturer spiiffs yielding 2k in bonuses per year • Worked Counter sales and warehouse duties for three years. • Filled will call orders and shipped orders. • Received incoming materials and stocked shelves. • Certified in stand up and sit down fork lifts. • Certified in wire cutting.
	<p>1994–1995 Maricopa County Sheriff's Office Phoenix, AZ</p> <p><i>Sheriff's Cook I</i></p> <ul style="list-style-type: none"> • Supervision of up to 40 working inmates in food preparation. • Quality control and sanitation. • Contraband control and inmate safety.
Education & Certifications	
	<p>*California Food Handlers Card.</p> <p>*Will be attending Ashford University this December</p> <p>*Worked part time on weekends for a specialty caterer as a server, sous chef, and bartender 2000–2003 when I lived in Arizona. See; (Temptations Café).</p> <p>1991 Gateway Community College 5 credit hours in retail merchandising. 1998 Glendale Community College 3 credit hours in creative writing.</p>
REFERENCES	
	<p>*John Rutherford–Co–Worker –Omni Cable 714–562–0996 (Day time only)</p> <p>*Jeff Chiles–Supervisor –Border States Phoenix 602–244–0331</p> <p>*Reggie Villanueva or Brian Bush–Counter Supervisors–Graybar Electric 602–269–2131</p> <p>*Milo and Nancy Fencil–Owners and Operators of Recreational Developments (Now called the Temptations Café) 480–947–2198</p>