



Mark Benedict Mamay

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Outstanding Qualifications

- Bar Trainer in high volume casual dining corporate restaurant
- Proven ability to lead and develop outstanding and productive teams
- Part of initial opening crews at 4 new restaurant/bars
- Bilingual in Spanish
- I've worked behind the bar for almost a decade at full liquor corporate bars, tequila bars, night-club bar, and one of the largest craft beer on tap bars in the USA
- Familiar with the following POS systems: Aloha, Digital Dining, Future, Restaurant Manager

Work Experience

Los Angeles Brewing Company 750 S. Broadway, Los Angeles, CA – March 2012 - March 2014

Head Bartender: Bar Manager for the initial 7 months of the largest craft beer bar in Down Town L.A. I trained majority of bar and server staff on well over 100 craft and Belgian beers. Worked as the lead bartender in this full bar with a deep understanding for developing repeat business. I helped develop a love of craft beer in a majority of beer novices within the densely populated trendy community

Kavikas Ultra Lounge Long Beach, CA – May 2011 – March 2012

Night Club Bartender: High volume night club environment. \$3k-\$6k sales/shift

Tortilla Republic 480 South Coast Highway, Laguna Beach, CA – May 2014 - December 2014

Bartender: Part of opening crew at tequila and margarita bar on legendary Pacific Coast Highway. Focus on boutique mezcal and 100% blue agave tequilas

Pablo's Cantina Tustin, CA March 2011 – May 2011

Head Bartender: Part of opening crew for this new tequila bar & restaurant. Top seller. Scouted by restaurateur of chain of privately owned restaurants/clubs/bars throughout the country.

Lucille's Smokehouse BBQ Tustin, CA April 2007 – March 2011

Head Bartender/Corporate Bar Trainer: Opening to closing duties. Helped develop the business in a competitive shopping center. Helped to evolve the signature cocktail menu and further develop Happy Hour menu. Trained numerous cocktail servers to become quick-drink-slinging bartenders. Continuously produced highest bartender food and alcohol sales.

Laural Packaging Group- South, Inc. Anaheim, CA April 2003 – present

Account Executive: Outside sales environment to Southern California. Aggressive buying, sourcing, and sales. Cold calling, building and maintaining strong relationships with customers in manufacturing and retail applications