

## **Dale Rodgers**

3240 W Street Apt 7 Sacramento CA 95817 (916) 585 0011

### **Experience**

**LEAPNYC October 2012-March 2013**

**Assistant Art Instructor**

- Helped implement cultural based art outreach program in Spanish Harlem
- Supervised and instructed group of 35 K-8 age youths and assisted in creating age appropriate lessons
- Taught principles of Color Theory and Curated Exhibition of Student pieces
- Acted as a mentor and created an environment of joy and learning

**New York Philharmonic Orchestra March 2012-March 2013**

**Patron Development**

- Worked closely with marketing department to ensure adequate funding for fundraising activities and events.
- Created relationships with numerous different vendors and local businesses to acquire event capital and corporate level sponsorships.
- Within two fiscal cycles increased patron donations by 27%.

**Starbucks Coffee Co. July 2005- February 2012**

**District Manager**

- Managed and developed a team of 300 partners.
- Created store level action plans focusing on the practical application of a profit and loss statement.
- Drove customer satisfaction scores from an average of 62% overall satisfaction to 92% overall satisfaction.
- Lead numerous product launches and ensured success throughout my district with a number of diverse lead roles.
- Consistently reduced partner turnover and increased morale with the application of different leadership models and practices.

**Hot Spots Santa Barbara**

**May 2002-July 2005**

**Reservations Manager**

- Responsible for ensuring suitable hotel accommodations for approximately 200 guests per day.
- Built strong relationships with Chamber of Commerce and Local tourism industry to increase customer volume.
- Devised promotions to suit customer needs and to ensure higher occupancy rates for partnered hotels.
- Developed customer loyalty program in partnership with local businesses.
- Performed payroll, scheduling, corrective action, recognition and other daily managerial duties.

**Chili's Grill and Bar**

**September 2001-July 2002**

**Server/Captain**

- Performed as service captain in a fast paced environment.
- Ensured all servers followed company guidelines and created a fun and efficient environment.
- Delivered exceptional service to all guests and ensured that each guest left highly satisfied with their experience.

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## **Education**

<b>Northwest High School</b>	<b>1997-2001</b>
<b>Salutatorian Diploma</b>	
<b>Santa Barbara City College</b>	<b>2002-2004</b>
<b>Associates Degree</b>	<b>Accounting</b>
<b>Oregon State University</b>	<b>2005-2008</b>
<b>Bachelors of Science</b>	<b>Business Management</b>
<b>NYU</b>	<b>2009-2012</b>
<b>Masters</b>	<b>Global Finance</b>