

David James Brown
Email: Davidbrown300@yahoo.com
(760) 421-1801

SUMMARY: Goal oriented, focused and assertive individual who works well independently or in a team setting. Self-motivated and able to promise excellent customer service. Organized and meticulous attention to detail.

WORK EXPERIENCE

Burritos, Inc. Berkley, CA Position: Line cook, prep, cashier, open and closer.	February, 2015 – April, 2015
The Growler Danville, CA Position: Line cook, prep, Bartender, open and closer.	February, 2015 – April, 2015
Juniors Orlando, FL Position: Line cook, prep, Bartender, open and closer,	December, 2014 – January, 2015
Kellogg Sales Company San Diego, CA Territory sales/Merchandising	April, 2011 – August, 2012
<ul style="list-style-type: none">• Outside Sales Representative.• Day to day sales calls and merchandising.• Communication with Store Managers for display.• Selling in incremental displays.• Merchandising of all new and existing product and proper rotation of all product.	
Markstein Beverage Company San Marcos, CA Outside Sales Representative/Merchandising	June, 2003 – March, 2010
<ul style="list-style-type: none">• Regular sales calls to designated accounts to cultivate customer relations and satisfaction with services provided.• Demonstrated consultative sales abilities through successful presentation of product.• Promoted new and existing portfolio items and expansion of business.• Completed administrative tasks in an accurate and timely manner.• Participated in sales meetings, onsite trainings and remained educated in company policies, industry trends and developments	
The Village Pub Carlsbad, CA - Bartender	June, 2001 – June, 2003
Golden Tee Cocktails Carlsbad, CA - Bartender/Bar back	June, 2001 – June, 2003

EDUCATION

El Camino Junior College, Torrance, CA – Ongoing, 40 credits completed
General Studies

CURRENT CERTIFICATIONS

- OSHA Certified
- CPR Certified
- Forklift Certified
- Food Handlers Certificate