

David James Brown
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(760) 421-1801

SUMMARY: Goal oriented, focused and assertive individual who works well independently or in a team setting. Self-motivated and able to promise excellent customer service. Organized and meticulous attention to detail.

WORK EXPERIENCE

Burritos, Inc. February, 2015 – April, 2015
Berkley, CA
Position: Line cook, prep, cashier, open and closer.

The Growler February, 2015 – April, 2015
Danville, CA
Position: Line cook, prep, Bartender, open and closer.

Juniors December, 2014 – January, 2015
Orlando, FL
Position: Line cook, prep, Bartender, open and closer,

Kellogg Sales Company April, 2011 – August, 2012
San Diego, CA
Territory sales/Merchandising

- Outside Sales Representative.
- Day to day sales calls and merchandising.
- Communication with Store Managers for display.
- Selling in incremental displays.
- Merchandising of all new and existing product and proper rotation of all product.

Markstein Beverage Company June, 2003 – March, 2010
San Marcos, CA
Outside Sales Representative/Merchandising

- Regular sales calls to designated accounts to cultivate customer relations and satisfaction with services provided.
- Demonstrated consultative sales abilities through successful presentation of product.
- Promoted new and existing portfolio items and expansion of business.
- Completed administrative tasks in an accurate and timely manner.
- Participated in sales meetings, onsite trainings and remained educated in company policies, industry trends and developments

The Village Pub June, 2001 – June, 2003
Carlsbad, CA - Bartender

Golden Tee Cocktails June, 2001 – June, 2003
Carlsbad, CA - Bartender/Bar back

EDUCATION

El Camino Junior College, Torrance, CA – Ongoing, 40 credits completed
General Studies

CURRENT CERTIFICATIONS

- OSHA Certified
- CPR Certified
- Forklift Certified
- Food Handlers Certificate