

Contact:  
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## DANIEL FRAZIER

**OBJECTIVE** To work for a company that can use my excellent communication skills and superior customer service experience to reach and exceed current company expectations.

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**SKILLS & ABILITIES** Strong interpersonal skills, great communicator, excellent negotiator, self-starter, energetic and outgoing. Extensive use of CUBS, Fandango, Quick Collect, and others. Can read all credit bureau reports, Standard and Poor's, Dun and Bradstreet, etc. Specialize in negotiations with CFO's, CEO's, and all types of attorneys.

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**EXPERIENCE**

**1985 – 1987 - HORIZON RESTAURANT – SAUSALITO - BUS BOY / PREP COOK**

**1987 – 1988 - ARBOR RESTAURANT - SAN ANSELMO - WAITER**

**1988 – 1992 - CAPITAL CREDIT - SAN RAFAEL - COLLECTOR**

**1992 – 1997 - CALIFORNIA SERVICE BUREAU - COLLECTIONS / SALES**

**1997 – 2004 - MILLIKEN & MICHAELS - LARGE BALACE COLLECTION**

**2005 – 2008 - NCO FINANCIAL - LARGE BALACE COLLECTION**

**2008 – 2010 - GREENBERG GRANT & RICHARDS - LARGE BALACE COLLECTION**

**2010 – 2013 - VERICORE – SR. COLLECTOR - LARGE BALACE COLLECTION**

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**EDUCATION**

**SIR FRANCIS DRAKE**

**COLLEGE OF MARIN**

**EXTENSIVE TRAINING ON COLLECTION SYSTEMS**

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**COMMUNICATION** I have a unique ability to negotiate and reason with people to get them to understand I can help them resolve their debt problems and credit issues. My complete understanding of the laws and tactics to collect debt enabled me to be the lead LB collector for the last 3 companies I worked for.

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**REFERENCES** References available upon request