

Contact:
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DANIEL FRAZIER

OBJECTIVE To work for a company that can use my excellent communication skills and superior customer service experience to reach and exceed current company expectations.

SKILLS & ABILITIES Strong interpersonal skills, great communicator, excellent negotiator, self-starter, energetic and outgoing. Extensive use of CUBS, Fandango, Quick Collect, and others. Can read all credit bureau reports, Standard and Poor's, Dun and Bradstreet, etc. Specialize in negotiations with CFO's, CEO's, and all types of attorneys.

EXPERIENCE

1985 – 1987 - HORIZON RESTAURANT – SAUSALITO - BUS BOY / PREP COOK

1987 – 1988 - ARBOR RESTAURANT - SAN ANSELMO - WAITER

1988 – 1992 - CAPITAL CREDIT - SAN RAFAEL - COLLECTOR

1992 – 1997 - CALIFORNIA SERVICE BEREAU - COLLECTIONS / SALES

1997 – 2004 - MILLIKEN & MICHAELS - LARGE BALACE COLLECTION

2005 – 2008 - NCO FINANCIAL - LARGE BALACE COLLECTION

2008 – 2010 - GREENBERG GRANT & RICHARDS - LARGE BALACE COLLECTION

2010 – 2013 - VERICORE – SR. COLLECTOR - LARGE BALACE COLLECTION

EDUCATION

SIR FRANCIS DRAKE
COLLEGE OF MARIN
EXTENSIVE TRAINING ON COLLECTION SYSTEMS

COMMUNICATION I have a unique ability to negotiate and reason with people to get them to understand I can help them resolve their debt problems and credit issues. My complete understanding of the laws and tactics to collect debt enabled me to be the lead LB collector for the last 3 companies I worked for.

REFERENCES References available upon request