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SALES/CUSTOMER SERVICE CAREER PROFILE

TO OBTAIN A POSITION AS A TEAM-PLAYER IN A PEOPLE-ORIENTED
ORGINAZATION WHERE I CAN MAXIMIZE MY CUSTOMER SERVICE EXPERIENCE IN
A CHALLENGING EVIRONMENT TO ACHIEVE CORPORATE GOALS

Results-focused, quality-driven professional with extensive experience in business and operational development positions, demonstrating consistent achievement of objectives, strong sales and service skills, and dedication to organizational goals. Advanced presentation and relationship development abilities, with track record of success in the sales.

Core Knowledge & Skill Areas:

* Customer Relationships * Cash Handling * Microsoft
Proficienet ;
* Point of Sale System * Closure Sales Growth *
Service

Strategies/Solutions

- * Sales Pipeline Expansion * Computer Savvy *
- Marketing
- * Solutions Selling Strategies * Team Training & Mentoring
- * Regulatory Compliance Issues

2014 - Present

CUSTOMER SERVICE CASHIER

Receive payment by cash, check, credit cards, vouchers, or automatic debits, Issue receipts, refunds, credits, or change due to customers, Count money in cash drawers at the beginning of shifts to ensure that amounts are correct and that there is adequate change, Greet customers entering establishments, Maintain clean and orderly checkout areas, Establish or identify prices of goods, services or admission, and tabulate bills using calculators, cash registers, or optical price scanners

STARBUCKS BARISTA, COMPTON, CALIFORNIA 2008 - 2011
DRINK SPECIALIST

Maintained clean and comfortable store, Followed policies and procedures as well as being in compliance with health policies, Handled payment transaction via POS system, Received and processed highly detailed oral orders, Prepared food upon request, Stocked and maintain inventory of product, Set up and shut down coffee station

PROFESSIONAL DEVELOPMENT COMPTON COMMUNITY COLLEGE, Compton, CA
120 Credit Hours, Certification Program In The Customer Service
Field

Professional Development:

General Education Completion Member, Compton Community
Neighborhood Watch Committee Agents Food Preparation
Certification