

Tyler Arnold
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CAREER FOCUS

Sales Representative who is highly ambitious, outgoing and detail-oriented. Handles multiple responsibilities simultaneously while providing exceptional customer service. Acutely focused on network building and maintaining relationships. Passion for improvement. Always interested in opportunities to advance in the company of employment.

SUMMARY OF SKILLS

Staff training and development
Strong lead development skills
Savvy negotiator
Cash handling accuracy

Superior communication skills
Time management
Effective team player with the ability to work independently

ACCOMPLISHMENTS

Acting Store Manager
Received 12 "exceeds expectations" ratings on managerial performance reviews
Recognized at AT&T for exemplary customer service by customers
Business Expert certified by AT&T which included starting and managing accounts, and maintaining relationships with them

PROFESSIONAL EXPERIENCE

Retail Sales Consultant, 09/2012 to 12/9/2015

A T & T

Sales lead. Opened and closed the store, which included counting cash drawers and making bank deposits. Helped customers select products that best fit their personal needs. Effectively worked in a team environment to win monthly sales contests. Acting manager on duty

Brokers Assistant

MJB Fine Homes & Realty 06/2013 to 06/2015

Set appointments. Prospect by door knocking, cold calling, networking and referrals. Open houses.

Sales Associate, 05/2007 to 08/2012

A3 Photography

Interact with customers (i.e. answer questions and handle complaints). Manage all digital files. Manage and run equipment during shoots and events. Inform clients and potential clients of our services. Book appointments and suggestive sell and up sale packages to meet sales goals. Promoted to Junior Photographer

Cashier Test

Score / 15

- b 1) A roll of quarters is worth?
a) \$5.00
b) \$10.00
c) \$15.00
d) \$20.00

- q 2) A roll of dimes is worth?
a) \$5.00
b) \$4.00
c) \$3.00
d) \$2.00

- d 3) A roll of nickels is worth?
a) \$8.00
b) \$6.00
c) \$4.00
d) \$2.00

- a 4) A roll of pennies is worth?
a) \$1.00
b) \$0.75
c) \$0.50
d) \$0.25

- c 5) What does POS stand for?
a) Patience over standards
b) Percentage of sales
c) Point of sales
d) People over service

- 6) What is the current sales tax rate in your city 8.00% ? 9.00%

- c 7) A customer buys a bowl of soup for \$1.25, an apple \$0.90 and a soda is \$0.79. If you are given \$10.00 how much change should you give back?
a) \$4.06
b) \$2.06
c) \$7.06
d) \$5.06

- b 8) A customer buys two shirts for 10.50 each and two ball caps for \$7.25 each. If you are given \$50.00 how much change should you give back?
a) \$19.50
b) \$14.50
c) \$9.50
d) \$4.50

- D 9) A customer buys soda for \$3.75 and a hot dog for \$4.25. If you are given \$20.00 how much change should you give back?
a) \$6.00
b) \$8.00
c) \$10.00
d) \$12.00

- A 10) A customer buys two hamburgers at \$3.75 each, two bags of chips at \$1.25 each, two cookies at \$2.50 each and two sodas at \$3.25 each. If you are given \$100.00 how much change should you give back?
a) \$78.50
b) \$58.50
c) \$38.50
d) \$28.50

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D 11) Counterfeit pens should be used on which three denominations?

- a) \$20, \$50, \$100
- b) \$10, \$20, \$50
- c) \$5, \$50, \$100
- d) \$10, \$20, \$50

A 12) How many times should you count change when giving it to the customer?

- a) one
- b) two
- c) three
- d) no need to count

Question & Answer:

13) What is the minimum age for legal alcohol purchases? 21

14) What are the acceptable forms of ID for alcohol purchases? Government issued ID

15) How many \$20 bills are in a bank band? 100