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B.B. McGowan, Managing Principal

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B.B. McGowan

Mr. McGowan began his retail financial services career as a financial services representative (i.e. Series 7, 63, and 24, respectively), which evolved to responsibilities for Branch Management, Regional Management, and a National Management Committee/"Team" with responsibilities to include, but not limited to, the corporate finance/underwriters committee for the Stuart James Co., Inc.

Mr. McGowan currently serves as the Senior Banker & Managing Principal of ICI Bankers & Associates, Inc.. Mr. McGowan is credentialed by a twenty-eight (28) year financial services career in the following capacities: a commercial, corporate, merchant, energy, and investment banking executive; principal and owner. Mr. McGowan currently represents and/or consults with regional, national, and international clients (i.e. individuals, corporations, and institutions) with a family history to include, the Rock Island Oil Co., Matador Pipeline Co. and/or Koch Industries, Inc. - Wichita, Kansas. Mr. McGowan has a professional passion and specialty for corporate finance and the energy industry with responsibilities to include, but not limited to, mergers and acquisitions, leveraged buyouts, divestitures, private and public capitalization efforts/underwritings (debt and equity), asset backed lending, mezzanine financing, bridge financing, O&G division order financing methods, off balance sheet financing methods (sometimes referred to as "assignments" of O&G production/non-recourse financing), O&G Industry – due diligence reports/engagements (O&G Company - Sponsor or Program Reports) and correspondent banker for registered investment advisory firms (R.I.A.'s), family/multi-family offices, private equity firms & commercial, corporate/mezzanine, investment and energy banking facilities.

Mr. McGowan is considered a "specialist" in the oil and gas sector (RE: Upstream, Midstream & Downstream), specifically regarding the structure and implementation of corporate finance engagements, corporate & business development activities. Mr. McGowan serves as a banker, advisor and consultant to E&P/Production Management Companies (i.e. leasehold acquisitions, acquisition of producing properties and developmental drilling programs), serves as a banker, advisor and consultant to the saltwater disposal industry (i.e. disposal wells, permits, pipelines, treatment facilities and related assets), serves as a banker, advisor, consultant and infrastructure specialist for crude oil & fuels trading platforms and related buy side/sell side activities, to include advocate and advisor of third party due diligence efforts for the individual, corporate and/or institutional client. A typical professional relationship will result in a consulting/advisory relationship, often to include assisting and representing the client company's ownership and management team to identify and utilize a collective of models, methods and sources of "corporate" and/or "project specific" capital facilities. In addition, professional services often include the assessment and communication of the client company's strategic business plan sufficient for the funding of the client company's private or public capital formation efforts and/or a client company's "private to public" transitional effort (RE: micro-cap, small-cap and/or mid-cap "publicly" traded markets).

Mr. McGowan attends Watermark Community Church (Dallas, Texas) and is a passionate and active participant with numerous outreach organizations in the DFW area.

Mr. McGowan earned a Bachelor of Science Degree in Finance and a Minor in Management from Texas A&M University - Commerce, Texas and an MBA in Bank Operations from the Southwest School of Banking - Dallas, Texas.