

**Multiple Choice (6 points)**

b 1) Carbonation b the rate of intoxication.  
 a) Slows down  
 (b) Speeds up  
 c) Does nothing to

a 2) What are the six most commonly used spirits?  
 (a) Sweet and Sour, Triple Sec, Grenadine, Midori, Lime Juice and Cranberry Juice  
 b) Vodka, Whiskey, Gin, Bourbon, Rum and Tequila  
 c) Chardonnay, Cabernet Sauvignon, Champagne, Merlot, Sauvignon Blanc, Zinfandel  
 d) Kahlua, Vodka, Frangelico, Gin, Tequila, Spiced Rum

b 3) You can accept an expired ID as long as all other information is correct.  
 a) True  
 (b) False

b 4) If someone has had too much to drink, serving them coffee will help sober them up.  
 a) True  
 (b) False

a,b,d 5) What are the acceptable forms of ID for Alcohol Consumption?  
 (a) State or Government Issued ID Card or Drivers License  
 (b) Passport or Passport ID Card (as long as it lists the person's date of birth)  
 c) School ID or Birth Certificate  
 (d) A & B  
 e) A, B & C

b 6) If there is no shaker tin available to scoop ice for a drink, it is okay to use a glass.  
 a) True  
 (b) False

**Vocabulary (9 points)**

Match the word to its definition

c "Straight Up"

(a.) Used to crush fruits and herbs for craft cocktail making

f Shaker Tin

(b.) Used with the Shaker Tin to prevent solid material from entering a cocktail glass when poured

i "Neat"

(c.) To serve chilled liquor in a chilled stemmed cocktail glass with no ice

a Muddler

(d.) To pour  $\frac{1}{2}$  oz of a liquor on top

b Strainer

(e.) Used to measure the alcohol and mixer for a drink

e Jigger

(f.) Used to mix cocktails along with a pint glass and ice

g Bar Mat

(g.) Used on the bar top to gather spills

d "Float"

(h.) Requesting a separate glass of another drink

h "Back"

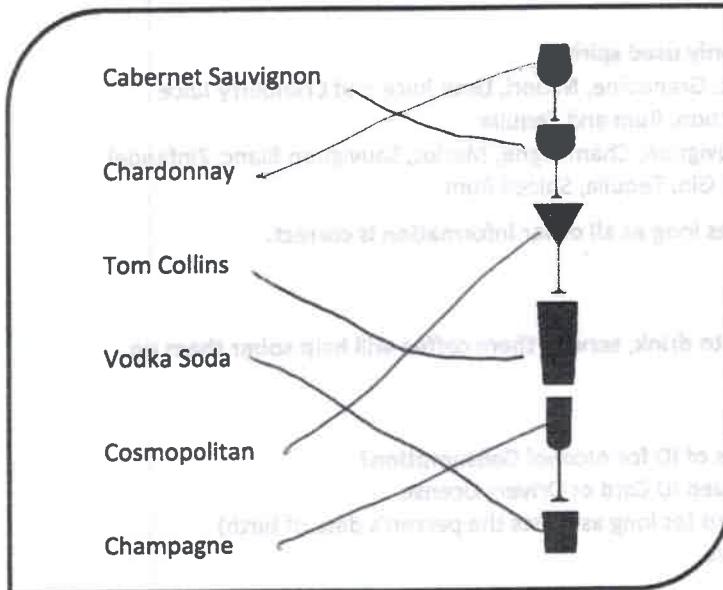
(i.) Means to serve spirit room temperature in a rocks glass with no ice

**Bartenders Test**

**Score** / 35

**Glassware** (6 points)

Match the correct glass to the drink



**Answer and Question** (14 points)

Provide examples of 3 brand name "top shelf" spirits (3 points): Jamson, Red Breast, Patron

What are the ingredients in a Manhattan? Sweet Vermouth, Whiskey, Cherry, Bitters

What are the ingredients in a Cosmopolitan? Vodka, Cranberry juice, Lime juice

What are the ingredients in a Long Island Iced Tea? Vodka, Gin, Tequila, Triple Sec, Rum, Splash Coke

What makes a margarita a "Cadillac"? float 1/2 oz Grand Mariner

What is simple syrup? Sugar & water

Is it legal to pour liquor from one bottle into another? What is this called? (2 points)

It is illegal

What should you do if you break a glass in the ice? clean all the think, took out ice, clean, refill

When is it OK to have an alcoholic beverage while working? Never (or in the end shift when it is close, but it is still before 2 am)

What does it mean when a customer orders their cocktail "dirty"? Olive juice

What are the ingredients in a Margarita? Tequila, Triple Sec, Sweet & Sour

# Olga Borys

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## OBJECTIVE

I am looking for a position as a bartender to hone my bartending skills in the environment that allows professional growth and development.

## PROFESSIONAL EXPERIENCE

### Escape Psycho Circus, San Bernadino, CA

11/28 - 11/29 (2016)

Bartender

\$10.50/hr + tips

- **Duties:** Quickly mixed a variety of simple and complex cocktails. Consistently kept bar and work areas clean and sanitary in compliance with bar standards and local, state, and federal laws. Participated in bar incentives and contests to drive sales and promote the venue. Prepare and serve drinks and beverages to patrons following regular recipes.
- **Results:** Great experience, happy customers who come back to my station to get drink from me.

### Vista Village Pub, Vista, CA

8/2015 – Present

Server/Cocktail Waitress

\$10.00/hr + tips

- **Duties:** Greeted and attended to guests, took food and drinks orders, presented and explained specials, made suggestions about the menu, served guests, prepared checks, collected payment. Maintained and cleaned work areas and tables. Anticipated and fulfilled guest needs and requests. Up-sold wines, liquors and beers. Efficiently served a high volume of customers and was entrusted with important clients and large groups. Accommodated guest, requests with, exceptional problem-solving skills. Collaborated with the kitchen through POS, and verbally to maximize the customer satisfaction. Conducted restaurant opening and closing duties by restocking stations and cleaning. Extensive knowledge of front and back restaurant operations. Trained new hires.
- **Results:** Acquired loyal customers and received outstanding reviews.

### Topaz Pool Service & Outdoor Lighting Inc., Vista, CA

6/2015 – Present

Commercial Account Manager (B2B)

\$15.00/hr + commissions

- **Duties:** Budgeting, sales presentations, new services introductions, relationship building and problem solving. Proactively reached out to potential customers to set up sales presentations and meetings. Conducted new customer surveys to ensure customer satisfaction and gain industry insights. Reviewed contractor proposals for outside services.
- **Results:** Introduced improvements in business strategies and operations based on customer feedback and market knowledge. Successfully retained and grew new client base in the assigned territory.

### Kielbasa Factory, Polish Deli, Rockville, MD

5/2014 – 5/2015

Sales Associate (B2C)

\$12.00/hr + bonuses

- **Duties:** Successfully assisted customers with store selections and purchases. Restocked shelves, cleaned the store equipment, conducted price markdowns, inventory control (weekly, monthly, quarterly, and independent inventory). Bag, box, wrap, or gift-wrap merchandise, prepared packages for shipment. Achieved daily sales goals by cross selling and promoting additional products. Trained new employees. Maintained and ran store in manager's absence.



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- **Results:** Consistently exceeded sales expectations, achieved top sales within one month of hire, received a raise.

## Brasserie Monte Carlo, Bethesda, MD

4/2014 – 5/2015

Server/Bar-back  
\$8.50/hr + tips

- **Duties:** Familiarized guests with menu and daily specials, served multi-course meals, tallied up bills, memorized details of daily specials, conducted wine presentations and recommendations to a discerning clientele, followed proper plate and garnish presentation. Performed side-work at the start and the end of each shift.
- **Results:** Additional duties as special events and catering server and bar-back.

## TMT Group LLC, Kyiv, Ukraine

6/2012 – 10/2013

Business Development Manager (B2B)  
\$2,000/mo + commissions

- **Duties:** Developed product packages and analyzed economics related to strategic growth projects. Designed and conducted marketing campaigns to promote product and services. Generated new business for the company via cold calls, in-person visits, referrals from contacts and networking on social media. Initiated, negotiated and signed-on new national and regional customers. Compiled and analyzed training statistics to increase productivity within the company. In addition to driving new partnerships, maintained and renewed existing partners prior to contract expiration. Hired and developed sale teams to drive company's growth.
- **Results:** Directly on-boarded 4 new multi-national consultants as partners that have significantly contributed to the organization's bottom line and the increase of customer base.

## EDUCATION

### National Bartending School, Orange (100-Hour Intensive Training Program)

9/2016

*Earned Certification in Bartending/Mixology*

### Ukrainian State University of Finance & International Trade, Kyiv, Ukraine 5/2012

Master of Accounting and Auditing

GPS: 3.87

## QUALIFICATION

1. Certified Bartender
2. Alcohol Awareness Certified
3. Micros P.O.S
4. Customer Service Experience
5. Fast and Efficient
6. English, Ukrainian, Polish, Russian



## References

**Serge Adamenko**  
General Manager  
Topaz Pool Service & Outdoor Lighting, Vista, CA  
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