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Alvin Gray

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- *Summary*
- *Responsible and mature who thrives in fast-paced environments. Enjoys working as part of a team to achieve sales goals. Friendly and reliable customer service professional skilled in achieving sales targets in high-end merchandise environments. Friendly and enthusiastic Retail Sales Associate. Energetic highly knowledgeable about the latest fashion trends. Successful at building a strong customer following, thus increasing repeat Business –*
- *Education -High school Diploma | 2010 | Vista High School*

SKILLS & ABILITIES

ACTIVE LISTENING SKILLS

CONSISTENTLY MEETS SALES GOALS

CUSTOMER-ORIENTED

RETAIL SALES

COMPUTER LITERATE

STOCKING

SKILLED PROBLEM SOLVER

Awards; Oscar Maldonado Scholarship

MISSION VALLEY PARTY CITY – CASHIER/STOCKER

FROM: FEBRUARY 2014 TO DECEMBER 2014

STOCKED AND REPLENISHED MERCHANDISE ACCORDING TO STORE MERCHANDISING LAYOUTS.

PRICED MERCHANDISE, STOCKED SHELVES AND TOOK INVENTORY OF SUPPLIES.

CLEANED AND ORGANIZED THE STORE, INCLUDING THE CHECKOUT DESK AND DISPLAYS.

HANDLED ALL CUSTOMER RELATIONS ISSUES IN A GRACIOUS MANNER AND IN ACCORDANCE WITH COMPANY POLICIES.

MISSION VALLEY YMCA- TEEN BASKETBALL COACH

FROM: JULY –OCTOBER 2011

FOLLOWED MERCHANDISING GUIDELINES TO PRESENT VISUALLY APPEALING DISPLAYS.

COMMUNICATED CLEAR EXPECTATIONS AND GOALS TO EACH TEAM MEMBER.

- *SLATERS 50/50 DESIGNER BURGER BAR AND GRILL*
- *HIRED IN JUNE-STILL THERE*
- *LINE COOK*
- *STOCK*
- *PREP*
- *COOK*
- *MAINTAIN CLEANLINESS*
- *COMPETENT IN HEALTH AND CLEANSINESS*

Vista Thrift Store | [Company] |

Feb 2010-July 2010

- *Greeted customers in a timely fashion while quickly determining their needs.*
- *Recommended merchandise to customers based on their needs and preferences.*
- *Responded to customer questions and requests in a prompt and efficient manner.*
- *Engaged with customers in a sincere and friendly manner.*
- *Completed all cleaning, stocking and organizing tasks in assigned sales area.*
- *Prioritized helping customers over completing other routine tasks in the store.*

• This is the place for a brief summary of your key responsibilities and most stellar accomplishments.