

Employment Application

818-501-9067

Acrobat Outsourcing is an equal opportunity employer dedicated to non-discrimination in all employment practices. Acrobat Outsourcing selects the best qualified individual for the job based on job-related qualifications regardless of race, age (40+), color, religion, gender, national origin, ancestry, marital status, sexual orientation, disability or any other status protected by applicable law.

Full Name STEVEN ANTONIO STROPPIANA Date: 4/21/17
 Home Telephone (415) 769-7161 Other Telephone () _____
 Present Address 179 JULIAN ST.
 Permanent Address, if different from present address: 4105 SERRANO DR. #96
 Email Address STEVENSTROPPIANA@GMAIL.COM

Position applying for: CASHIER Salary desired: 15/hr.
 Are you currently registered with any staffing and/or employment agencies? If so, please list _____

Are you applying for: Full-time work? Yes ___ No ___ Part-time work? Yes ☒ No ___
 Temporary work, e.g., summer or holiday work? Yes ___ No ☒ From: _____ To: _____
 How did you find out about our open position? (Please check fill in proper name of source):
 Referral ☐ Name of Referral: _____ Newspaper ☐ Job Fair ☒ Agency ☐ Company Website ☐
 Other Web Posting ☐ Other Source ☐
 Could you work overtime, if necessary? Yes ☒ No ___ If hired, on what date could you start working? 4/23/17

Please keep in mind that schedules and shifts may vary depending on position and season. Additionally, the hours may vary from week to week, depending on the company needs. Please list only the times/days you're available to work below.

SPECIFY HOURS AVAILABLE DAILY	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
AM	9	9					9
PM	11	11					11

Do you have any vacations or extended leaves planned in the next 12 months? If so, please list dates: _____

Have you ever applied to or worked for Acrobat Outsourcing before? Yes ___ No ☒ If yes, when? _____
 Do you have friends or relatives working for Acrobat Outsourcing? Yes ___ No ☒ If yes, please state name and relationship _____

If hired, would you have a reliable means of transportation to and from work? Yes ☒ No ___
 If hired, can you present evidence of your legal right to live and work in this country? Yes ☒ No ___

State age if you are under 18 _____. If you are under 18, hire is subject to verification that you are of minimum legal age to work.

Are you able to perform the essential functions of the job for which you are applying? Yes ☒ No ___

Acrobat

outsourcing
Your Hospitality Staffing Professionals

If no, describe the functions that cannot be performed. (Note: We comply with the ADA and consider reasonable accommodation measures that may be necessary for eligible applicants/employees to perform essential functions.)

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

NAME OF SCHOOL	CITY & STATE	GRADE OR DEGREE COMPLETED	DID YOU GRADUATE?
SACRED HEART H.S.	S.F. CA.	H.S. Diploma	YES
Do you have any special licenses, certificates or special training? If so please list under "Special".		<input checked="" type="radio"/> YES	NO
Are you computer literate? If so, list software knowledge under "Special."		<input checked="" type="radio"/> YES	NO
Are you proficient with Point of Sales Systems? If, so please list which ones under "Special."		<input checked="" type="radio"/> YES	NO
Do you have any other experience, training, qualifications or special skills, which you feel make you especially suited for work at Acrobat Outsourcing? If so, please list under "Special."		<input checked="" type="radio"/> YES	NO

Special:

Apple Certified iV. 101 & 201 FINAL OUT PWD - word, outlook, FileMaker PRO
Various P.O.-S. systems - prior cashier experience Dept. stores.

List below all present and past employment starting with your most recent employer (last 10 years is sufficient). Account for unemployment periods of three months or more.

Are you currently employed? Yes ☒ No ☐ If so, may we contact your current employer? Yes ☒ No ☐

Name and Address of Employer S.F. Dept. of Rec & Park 270 6th St. S.F.

Type of Business Rec Center Telephone No. 415 554-9532 Supervisor's Name KAY RODRIGUES

Your Position and Duties PUBLIC SERVICE TRAINEE: ASSIST IN MANAGING FACILITY, SECURITY, EQUIPMENT MANAGER

Dates of Employment: From 12/6 To present Weekly Pay: Starting 469.- Ending

Reason for Leaving: Still working

Name and Address of Employer EPIC SOLUTIONS, PLEASANT HILL

Type of Business BUSINESS SOLUTIONS Telephone No. () Supervisor's Name KANAN GUPTA

Your Position and Duties DIRECTOR OF NEW BUSINESS DEVELOPMENT & CALL CENTER MANAGER

Dates of Employment: From 7/16 To 8/16 Weekly Pay: Starting 1000- Ending 1000-

Reason for Leaving: Disagreed on strategy to open new markets

Name and Address of Employer SAFEWAY 401 BAY ST. S.F.

Acrobat

outsourcing
Your Hospitality Staffing Professionals

Type of Business Food Telephone No. () Supervisor's Name Jimmy Chang
Your Position and Duties HEALTH & WELLNESS STOCKPERSON, ALSO IN CHARGE OF
Liquor Display

Dates of Employment: From 5/15 To 9/15 Weekly Pay: Starting 220 - Ending 220 -

Reason for Leaving: UNRELIABLE MANAGEMENT NO TEAM ETHIC

Name and Address of Employer: TRACHA/TELESOLUTIONS, INC.

Type of Business BUS. SERVICES Telephone No. (415) 788-8800 Supervisor's Name JENNIFER KALLMAN
Your Position and Duties LEAD GENERATION FOR 3RD PARTY CLIENTS,
TEAM LEADER

Dates of Employment: From 9/11 To 4/15 Weekly Pay: Starting 500 - Ending 500 -

Reason for Leaving: LACK OF NEW BUSINESS

Have you ever been fired from any previous place of employment? If so, please explain: _____

Have you obtained any special skills or abilities as the result of service in the military? Yes ☐ No ☒
If so, describe: _____

List below three persons not related to you who have knowledge of your work performance within the last three years.

Name: MICHAEL KANEZ A Telephone No. (415) 624-5960

Address: 405 SERRANO DR. #95, S.F. CA. 94132

Occupation: System Admin. Relationship: Former Co-worker Number of Years Acquainted: 20

Name: MATTHEW McCULLY Telephone No. (925) 297-7007

Address: P WALNUT CREEK

Occupation: CONSULTANT Relationship: Peer Number of Years Acquainted: 20

Name: RAY WEST Telephone No. (415) 948-8070

Address: SAN FRANCISCO

Occupation: LEAD GEN Relationship: Co-worker Number of Years Acquainted: 15

Please Read Carefully, Initial Each Paragraph and Sign Below

SS I hereby certify that I have not knowingly withheld any information that might adversely affect my chances for employment and that the answers given by me are true and correct to the best of my knowledge. I further certify that I, the undersigned applicant, have personally completed this application. I understand that any omission or misstatement of material facts on this application or on any document used to secure employment shall be grounds for rejection of this application or for immediate discharge if I am employed, regardless of the time elapsed before discovery.

SS I hereby authorize Acrobat Outsourcing to thoroughly investigate my references, work record, education and other matters related to my suitability for employment and, further, authorize the references I have listed to disclose to the company any and all letters, reports and other information related to my work records, without giving me prior notice of such disclosure. In addition, I hereby release the company, my former employers and all other persons, corporations, partnerships and associations from any and all claims, demands or liabilities arising out of or in any way related to such investigation or disclosure.

SS I hereby authorize Acrobat Outsourcing and its authorized representatives to solicit information regarding my background, which may include but not be limited to, information about my employment, education, and/or criminal history, which may be in the files of any federal, state, or local criminal justice and law enforcement agency and general public records history.

SS I understand that if selected for hire, it will be necessary for me to provide satisfactory evidence of my identity and legal authority to work in the United States, and that federal immigration laws require me to complete an I-9 form in this regard within three days of my hire date.

SS Acrobat Outsourcing is an at-will employer. I understand that nothing contained in the application, or conveyed during any interview, which may be granted or during my employment, if hired, is intended to create an employment contract between me and the company. In addition, I understand and agree that if I am employed, my employment is for no definite or determinable period and may be terminated at any time, with or without prior notice, with or without cause, at the option of either myself or the company, and that no promises or representations contrary to the foregoing are binding on the company unless made in writing and signed by me and the company's designated representative.

I hereby acknowledge that I have read and understand the above statements.

Applicant's Signature

Spencer A. Smith

Date

4/21/17

B

- 1) A roll of quarters is worth?
- a) \$5.00
 - b) \$10.00
 - c) \$15.00
 - d) \$20.00

A
B

- 2) A roll of dimes is worth?
- a) \$5.00
 - b) \$4.00
 - c) \$3.00
 - d) \$2.00

D

- 3) A roll of nickels is worth?
- a) \$8.00
 - b) \$6.00
 - c) \$4.00
 - d) \$2.00

C
A

- 4) A roll of pennies is worth?
- a) \$1.00
 - b) \$0.75
 - c) \$0.50
 - d) \$0.25

C

- 5) What does POS stand for?
- a) Patience over standards
 - b) Percentage of sales
 - c) Point of sales
 - d) People over service

- 6) What is the current sales tax rate in your city 9.25?

C

- 7) A customer buys a bowl of soup for \$1.25, an apple \$0.90 and a soda is \$0.79. If you are given \$10.00 how much change should you give back?

- a) \$4.06
- b) \$2.06
- c) \$7.06
- d) \$5.06

$$\begin{array}{r} 2.15 \\ 0.90 \\ 0.79 \\ \hline 2.94 \end{array}$$

B
A

- 8) A customer buys two shirts for 10.50 each and two ball caps for \$7.25 each. If you are given \$50.00 how much change should you give back?

- a) \$19.50
- b) \$14.50
- c) \$9.50
- d) \$4.50

$$\begin{array}{r} 10.50 \\ 10.50 \\ 7.25 \\ 7.25 \\ \hline 35.50 \end{array}$$

D

- 9) A customer buys soda for \$3.75 and a hot dog for \$4.25. If you are given \$20.00 how much change should you give back?

- a) \$6.00
- b) \$8.00
- c) \$10.00
- d) \$12.00

A

- 10) A customer buys two hamburgers at \$3.75 each, two bags of chips at \$1.25 each, two cookies at \$2.50 each and two sodas at \$3.25 each. If you are given \$100.00 how much change should you give back?

- a) \$78.50
- b) \$58.50
- c) \$38.50
- d) \$28.50

A

11) Counterfeit pens should be used on which three denominations?

- a) \$20, \$50, \$100
- b) \$10, \$20, \$50
- c) \$5, \$50, \$100
- d) \$10, \$20, \$50

B

12) How many times should you count change when giving it to the customer?

- a) one
- b) two
- c) three
- d) no need to count

Question & Answer:

- 13) What is the minimum age for legal alcohol purchases? 21
- 14) What are the acceptable forms of ID for alcohol purchases? State, military, passport
- 15) How many \$20 bills are in a bank band? 4500

Steven Antonio Stroppiana -- SF, CA -- 415-769-7161 -- stevenstroppiana@gmail.com
SUMMARY OF QUALIFICATIONS

- **Experience Years: Business Consultant/Developer/Salesman/Marketer/Call Center Rep-15+.**
- Self-motivated, honest, & dependable. Adept at analyzing, researching, organizing, & problem-solving.
- Skilled in handling challenging customers. Able to adjust to change in the work place.
- Computer literate: knowledge of computer basics, Internet, e-mail, & word processing.
- Bilingual: English and Hebrew. E-2, Navy, one year.
- Computer skills: Microsoft Office (Word & Outlook), Pagemaker, FilemakerPro, & Goldmine.

WORK EXPERIENCE

- Epik Solutions, Director of New Business Development & Lead Generation, Pleasant Hill, CA 2016**
- Hired to implement new strategies in order to improve visibility, brand awareness, & identify new business opportunities.
- Safeway Stores, Inc., Liquor & General Merchandise Worker, San Francisco, CA 2015**
- Restocked & maintained inventory in Health and Wellness Department (vitamins, first-aid, & personal hygiene), candy, & liquor aisles, during 12AM-6AM shift.
- Tactical Telesolutions, Inc., Sales Navigation Expert/Agent/Lead Generation, San Francisco 2011 – 2015**
- Made business to business calls on behalf of third-party clients to identify new business opportunities. Located decision makers, probed for interest, sent related product information, & scheduled follow up calls. Provided product support for Nestle health supplement beverages.
- Jack London Inn, Night Auditor, Oakland, CA 2009 – 2011**
- Responsible for reconciling daily receipts & nightly batch transmitting of all credit card transactions, bank deposits, & maintaining cash integrity. Greeted, registered, & assigned rooms to guests.
 - Made & confirmed reservations. Computed bills, collected payments, & made change for guests.
 - Reviewed accounts & charges with guests during the checkout process.
 - Answered inquiries about hotel services, guest registration, & travel directions. Made recommendations for shopping, dining, & entertainment.
- Telecom, Inc., Telemarketing/Customer Support Representative, Oakland, CA 2008 – 2009**
- Made auto-dialed calls to recruit new San Francisco Chronicle subscriptions. Transferred to other side of office & worked as initial contact for Perquest Payroll Services, identifying new potential clients. Served as inbound information resource for Pharmacy Technician Certification Board applicants.
- Tactical Telesolutions, Project Team Leader/Call Center, San Francisco, CA 2002 – 2006**
- Team leader responsible for gathering, review, & delivery of daily productivity reports to clients. Managed project objectives & productivity by review & grading calls recorded for quality assurance purposes. As an agent, opened lines of communication between contract clients & potential new business interests, vendors, services, etc. Personally generated contract business for one client with Miller Brewing, Philips Electronics of North America, General Motors Canada, & Daimler-Chrysler.
- Branders.com, Account Manager, San Mateo, CA 2004**
- Provided corporate branding services (promotional products), developed new accounts, & managed existing clients. Provided quotes, assisted with graphic design support, & delivered customer satisfaction in every phase of the client experience with Branders.com.
- Give Something Back, Inside Sales Representative, Oakland, CA 2000 – 2002**
- Sales duties included cold calling prospects, mailing company product information, & managing new & existing accounts. Averaged \$42,000 in sales monthly. Contract pricing negotiated for high volume clients. In addition to developing local San Francisco Bay Area businesses, personally established a regular clientele in both Florida & Colorado.
- CAS Systems, Inc., Sales/Marketing Representative/Call Center Agent, San Francisco, CA 1998 – 2000**
- Responsible for identifying sales opportunities for various clients through telephone sales navigation. As a Best Practices Certified sales agent, was top representative for October 1999. Personally responsible for \$25 million in sales for Internet security provider in January of 2000. Maintained on-going relationships with mainstay client base of Apple Computer.

EDUCATION & TRAINING

- Apple Certified Levels 101 & 201 Final Cut Pro 5.0 Training, Bay Area Video Coalition, SF, CA, 2008. Intensive Course on Digital Editing (Original Music Composition, Sound Editing, Broadcast-Ready Finished Products, etc.).
- Diploma, Balboa High School, San Francisco, CA.

3+ years cash

