

Cameron L. Call
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WORK EXPERIENCE

BOP, Seatac, WA

Kitchen Assistant

Dec 2015 – May 2017

- Cooked meals for breakfast, lunch and dinner for 60 people daily
- Operated large-volume cooking equipment such as griddles and commercial oven
- Heated and served food trays, keeping food at the correct temperature
- Washed dishes using commercial dishwasher and cleaned the kitchen

Laundry Worker

Jun 2015 – Nov 2015

- Loaded articles into commercial washers and driers
- Sorted, counted, folded and bagged items

Builders' & Tradesmen's Insurance Services, Inc.

Aug 2011 – Mar 2015

Business Development Associate

- Built relationships with new agencies and maintained relationships with existing agencies
- Represented the company at industry trade shows
- Developed and presented webinars to agency contacts and increased webinar attendance
- Developed and managed prospect lists for the entire Business Development department
- Used Microsoft Word, Excel, PowerPoint as well as industry-specific applications

General Agents Acceptance Corporation

2008 to 2011

Marketing Representative (Outside Sales)

- Secured new business and maintained relationships with existing clients
- Trained new agencies on the company's in-house quoting software

First Service Insurance

2006 to 2008

Agency Producer

- Analyzed clients' insurance needs, obtained quotes, recommended policies, and completed the sale
- Learned networking and server based programs

Carlin Insurance Agency, Inc.

Agency Commercial Manager

2003 to 2006

- Developed prospects, obtained quotes, and secured coverage for new accounts
- Cross-trained employees to service commercial accounts

Commercial Customer Service Representative

2000 to 2003

- Serviced the agency's existing book of commercial insurance
- Completed certificates of insurance and processed policy changes, billing and renewals

EDUCATION

High School Diploma, Del Oro High School, Loomis, CA