

## MARCIA TAYLOR

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**Objective:** A Creative position of responsibility in the Hotel Restaurant Industry

### **EXPERIENCE:**

ELIZABETH ARDEN- Makeup Artist/Facialist Esthetician -RED DOOR SPA Responsible for promoting selling and utilizing the complete product line. Consistently contributed to the overall success of introducing and selling new products. Increased Sales Performance by 15-25% by catering to the clients individual needs.

ESTEELAUDERAssistant Counter Manager- Makeup Artist (Macy's) Responsible for overall counter sales preselling ,clienteleing, Makeovers, Prom Styling. My Duties included the Planning and execution of Special events to introduce new products and boost sales.

PERFUMES INTERNATIONAL-Integral in helping the company growth reach #1 as Fragrance Vendor. Sold 52 Plus Designer Fragrances and introduced new ones. Used effective strategies to capture on the spot customers.

SHISEIDO- Sales Associate / Makeup Artist – Increased Sales by 15% in 1 year through cold calls and direct approach methods during peak and off peak seasons. Did live demos and scalp treatments with the Shiseido Scalp Therapy Line

SIA'S PERSIAN RESTURANT- ATLANTA, GA- Duties included Greeting Customers, giving tours of the restaurant Open Table Software, Bussing tables , informing customers of daily menu specials , and wine selections. Telephone reservations.

FRENCH LOVE Boutique – Sales Associate /Makeup Artist /Facialist selling, promoting on social media, traveling local and abroad for individual high end clients. Makeup Artistry, fashion styling, reiki healing and Facials. Selling and using Thalgo Thermalogie Products, Yonka Paris, Fresh, MAC Cosmetics, Nars and Bioelements& FrenchLove Skincare line Launch Promoter and Launch Promoter.

CONTINENTAL AIRLINES- NEWARK ,NJ- FLIGHT ATTENDANT- DUTIES Greeting Customers, All Safety Related Duties , Evacuate procedures for Various AirCraft. 5 Star Dining Service in First Class/Business Class. Carving Meats on Board, Knowing Various Ports , Wines and Cheeses., Operate various Ovens in the sky. Serving 300 plus Coach Passengers in 1 hour or less. International Travel, Overwater Travel and Safety Procedures. Bartendering and selling of Beer Wine and Liquor. Duty Free Sales, Headset Rentals . Briefing and Debriefing Flight Crew. Nightly Deposits, Excellent Interpersonal Skills, assisting passengers on and off Aircraft and to their various gates and destinations.

### **EDUCATION :** DERMACLINIC ACADEMY OF MAKEUP &SKINCARE – ROSWELL ,GA 1989-1991

Aestitician Esthetics Program – regular facials, galvanic facials, facials with machines, extractions, eyelash dying , eyebrow tinting, waxing, back treatments, hot stone therapy, natural makeup application, glamour make up artistry , special effects makeup, bridal makeup artistry .

EDUCATION INSTITUTE – HOLLYWOOD, CALIFORNIA      Special Effects Makeup – Kabkui Theatre Makeup.

Class Act Bartending School- Las Vegas, Nevada 2011 –Mixing Various Drinks and Cocktails

EXCELLENT REFERNCES AVAILABLE UPON REQUEST



**Cashier Test**

**Score / 15**

- B. 1) A roll of quarters is worth?  
a) \$5.00  
b) \$10.00  
c) \$15.00  
d) \$20.00



- a. 2) A roll of dimes is worth?  
a) \$5.00  
b) \$4.00  
c) \$3.00  
d) \$2.00

- d. 3) A roll of nickels is worth?  
a) \$8.00  
b) \$6.00  
c) \$4.00  
d) \$2.00

- C. 4) A roll of pennies is worth?  
a) \$1.00  
b) \$0.75  
c) \$0.50  
d) \$0.25

- C. 5) What does POS stand for?  
a) Patience over standards  
b) Percentage of sales  
c) Point of sales  
d) People over service

- 9.95<sup>00</sup> 6) What is the current sales tax rate in your city 9.95<sup>00</sup>?

- C 7) A customer buys a bowl of soup for \$1.25, an apple \$0.90 and a soda is \$0.79. If you are given \$10.00 how much change should you give back?  
a) \$4.06  
b) \$2.06  
c) \$7.06  
d) \$5.06

- B. 8) A customer buys two shirts for 10.50 each and two ball caps for \$7.25 each. If you are given \$50.00 how much change should you give back?  
a) \$19.50  
b) \$14.50  
c) \$9.50  
d) \$4.50

- d. 9) A customer buys soda for \$3.75 and a hot dog for \$4.25. If you are given \$20.00 how much change should you give back?  
a) \$6.00  
b) \$8.00  
c) \$10.00  
d) \$12.00

- A. 10) A customer buys two hamburgers at \$3.75 each, two bags of chips at \$1.25 each, two cookies at \$2.50 each and two sodas at \$3.25 each. If you are given \$100.00 how much change should you give back?  
a) \$78.50  
b) \$58.50  
c) \$38.50  
d) \$28.50

**Cashier Test**

**Score / 15**

- A. 11) Counterfeit pens should be used on which three denominations?
- a) \$20, \$50, \$100
  - b) \$10, \$20, \$50
  - c) \$5, \$50, \$100
  - d) \$10, \$20, \$50
- B. 12) How many times should you count change when giving it to the customer?
- a) one
  - b) two
  - c) three
  - d) no need to count

**Question & Answer:**

- 13) What is the minimum age for legal alcohol purchases? 21
- 14) What are the acceptable forms of ID for alcohol purchases? Passport OR State/Issued I.D.
- 15) How many \$20 bills are in a bank band? 50