

**Wondo Williams**

**Address - 1137 Klengel st Antioch, Ca 94509**

**Cell - 510-978-3466**

**Summary**

Sales associate driven to develop and implement fresh sales and marketing strategies with financial and operational discipline.

**High Lights**

- Customer- and service-oriented
- Cash handling accuracy
- Inventory control procedures
- Loss prevention comprehension
- Strong lead development skills
  
- Excellent communication skills
- Goal-oriented
- Safety-oriented
- Shipping and receiving
- Customer-service focused
- Adaptable
- Retail merchandising expertise

**Accomplishments**

Earned a perfect attendance record for [3] years in a row. Prepared pallets by following prescribed stacking arrangement and properly tagging pallets. Assembled product containers and crates. Packed containers and re-pack damaged containers. Recorded numbers of units handled and moved, using daily production sheets or work tickets.

**Experience**

**Walmart - Pittsburg, Ca Aug /2006 March/2008**

**Job Duties**

Maintained knowledge of current promotions, policies regarding payment and exchanges, and security practices. Facilitated monthly and quarterly physical inventory counts. Replenished floor stock and processed shipments to ensure product availability for customers.

**Home Fabrics and Rugs - Warehouse Manager Nov 2008 - Apr 2011**

**Job Duties**

Supervised material flow, storage and global order fulfillment. Maintained accurate stock records and schedules. Selected products for specific routes according to pick sheets. Processed customs duties and fees quickly to release international shipments. Negotiated bulk shipping discounts with

contracted carriers. Evaluated operational records and made scheduling adjustments to maximize efficiency.

**Fry's Electronics- sales associate March 2015 - June 2016**

Met incoming customers and provided immediate assistance. Retrieved alternate items and sizes on request. Listened to customer needs and preferences to provide accurate advice. Completed purchases with cash, credit and debit payment methods. Trained all new sales employees on effective techniques. Worked flexible schedule to accommodate changing customer levels. Organized items in visually appealing manner.

**Education - Los Medanos College**

**Major - Business and Marketing**

Graduated Summa Cum Laude Coursework in Marketing, Public Relations and Promotions Management arcs Academic Achievement Award.

**Affiliations -** *I attended on trade schools, and also job corps, and job fairs as well. presented myself with consistency on finding the right job that best fits me.*

*Most recent from 2016-17- lenas soul food - my position was dishwasher, server, prep cook. I was a person that was open to help at all areas. Im a hard worker I love to go beyond my position and easy to learn*

Currently working at umami burger in sf for a month. Ive never cooked with experience like that but from my previous job i learned a little stuff. but with lil experience they were very pushy I have gotten alot of bad vibes from this job. they are very rude and dont care bout nothing but the company. As i was going thru a very serious problem with my astmah they didnt care, more focus on how busy the day was gone be cause there was a gameday. I always came to work on time never called off ppl no call no show i cover for them. They hired 4 ppl after i got hired sll of them quit im the last1 standing and i still get the short end of the stick so i dont wanna further my future with them, im a hard worker and im built for any position