



Douglas Nolan

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Profile

I am anxious to work hand-in-hand with senior level experts. I am a focused, proactive self-starter, able to multi-task in a fast-paced environment, and be focused in helping your company continue to grow. Additionally, I am an advisor and consultant. And I am very good at coming up with fresh outlooks within your organization.

Experience

INSIDE SALES, SELECT MARKETING, ENCINO, CA

Generated leads for Home Improvement Company making 800 calls a day. I produced 2 leads in my first 8 days that resulted in \$51,000 in sales.

CEO/OWNER, DNS DIGITAL POST, SANTA MONICA, CA

Generated \$950,000 in 4.5 years, Generated Project Estimates and Guided Studio Tours of our Facility, Responsible for all sales and service for a total of 671 clients, Managed a team of Customer Service Reps, Sales Assistants, Editors, and Accountants, Provided Customer Satisfaction, Negotiated Contracts, and Maintained Numerous Accounts at once. Maintained infrastructure from a technical and building standpoint as the company expanded at an extremely rapid pace.

OUTDOOR SALES REPRESENTATIVE, CHEMLAWN TREE & SHRUB CARE, AKRON, OH

Generated estimates for full services plans of Tree & Shrub Care including Fertilization, Insect & Disease Control, and Sheer Contour Pruning. While I was there, I broke the daily sales record in 5 months and then broke my own record 2 years later.

SALES REPRESENTATIVE, VINYLGRAIN INDUSTRIES, AKRON, OH

Generated leads for an aluminum siding company

Education

Kent State University, Kent, OH – Bachelor of Arts in Journalism and Mass Communication

Skills

Excellent communication, stay calm under pressure, able to multi-task, computer wizard, problem solver, leadership, management, planning, excellent timing skills, teamwork.

References: Available Upon Request

1) A roll of quarters is worth?

- a) \$5.00
- b) \$10.00
- c) \$15.00
- d) \$20.00

2) A roll of dimes is worth?

- a) \$5.00
- b) \$4.00
- c) \$3.00
- d) \$2.00

3) A roll of nickels is worth?

- a) \$8.00
- b) \$6.00
- c) \$4.00
- d) \$2.00

4) A roll of pennies is worth?

- a) \$1.00
- b) \$0.75
- c) \$0.50
- d) \$0.25

5) What does POS stand for?

- a) Patience over standards
- b) Percentage of sales
- c) Point of sales
- d) People over service

6) What is the current sales tax rate in your city 8.25%

7) A customer buys a bowl of soup for \$1.25, an apple \$0.90 and a soda is \$0.79. If you are given \$10.00 how much change should you give back?

- a) \$4.06
- b) \$2.06
- c) \$7.06
- d) \$5.06

2.94

8) A customer buys two shirts for 10.50 each and two ball caps for \$7.25 each. If you are given \$50.00 how much change should you give back?

- a) \$19.50
- b) \$14.50
- c) \$9.50
- d) \$4.50

35.50

9) A customer buys soda for \$3.75 and a hot dog for \$4.25. If you are given \$20.00 how much change should you give back?

- a) \$6.00
- b) \$8.00
- c) \$10.00
- d) \$12.00

10) A customer buys two hamburgers at \$3.75 each, two bags of chips at \$1.25 each, two cookies at \$2.50 each and two sodas at \$3.25 each. If you are given \$100.00 how much change should you give back?

- a) \$78.50
- b) \$58.50
- c) \$38.50
- d) \$28.50

21.50

Cashier Test

Score / 15

11) Counterfeit pens should be used on which three denominations?

- a) \$20, \$50, \$100
- b) \$10, \$20, \$50
- c) \$5, \$50, \$100
- d) \$10, \$20, \$50

12) How many times should you count change when giving it to the customer?

- a) one
- b) two
- c) three
- d) no need to count

Question & Answer:

13) What is the minimum age for legal alcohol purchases?

21

14) What are the acceptable forms of ID for alcohol purchases?

DL, State ID

15) How many \$20 bills are in a bank band?

32.50

51.20