

Mario Alberto Oseguera
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PROFESSIONAL SUMMARY

Accomplished and energetic with a solid history of achievement in sales. Motivated leader with strong organizational and prioritization abilities. Areas of expertise include customer service, sales and communications.

EXPERIENCE

McDonald's -Bell CA cashier

- Receive payment by cash, check, credit cards, vouchers, or automatic debits.
- Keep accurate records of monetary exchanges, authorization forms, and transaction reconciliations.
- Exchange money, credit, and casino chips, and make change for customers.
- Issue receipts, refunds, credits, or change due to customers.
- Maintain cage security according to rules.
- Count money and audit money drawers.
- Obtain customers' signatures on receipts.
- Assist customers by providing information and resolving their complaints.
- Resolve customer complaints regarding sales and service.
- Determine price schedules and discount rates.
- Monitor customer preferences to determine focus of sales efforts.

Foot Locker - Huntington Park sales associate

- Resolve customer complaints regarding sales and service.
- Direct and coordinate activities involving sales of manufactured products, services, commodities, or other subjects of sale.
- Determine price schedules and discount rates.
- Answer customers' questions about merchandise and advise customers on merchandise selection.
- Itemize and total customer merchandise selection at checkout counter, using cash register, and accept cash or charge card for purchases.
- Stock shelves, racks, cases, bins, and tables with new or transferred merchandise.
- Receive, open, unpack and issue sales floor merchandise.
- Clean display cases, shelves, and aisles.

SKILLS

- Customer and Personal Service
- Speaking
- Active Listening
- Service Orientation
- English Language
- Spanish Language
- Coordination
- Time Management
- Judgment and Decision Making
- Active Learning
- Persuasion
- Critical Thinking
- Puntual

EDUCATION

Bell Senior High School - Bell CA