

## Jamie Block

512-992-5586 • jblockstar09@me.com

### QUALIFACTIONS SUMMARY:

- **Service Industry Experience:** wide set of skills and extensive experience in nightlife running the spectrum from bartending, cocktail waitress, bottle service, mixologist, assistant manager, bar manager, atmosphere model and nightclub promoter. In depth knowledge of spirits from 10 plus years of experience; extensive training from attending rum, gin, tequila, bourbon seminars; and classical pre-prohibition style mixology training from Russell Davis, well known from Bar Rescue on TV; and I have also competed in bartending competitions and made my own drink menu from scratch. Familiar with bar openings too; all the way from build out, to leading and teaching staff training sessions/orientation through soft and eventually and always miraculously grand openings.
- **Marketing and Promotions Experience:** Brand Ambassador/Promo girl for some of the biggest household names in the country including but not limited to: Coca Cola, Pepsi, H&M, Marlborough, (ironically right before) Say No To Cancer, Microsoft, and Miller Light during massive activations such as Fashion Night Out, South by Southwest, and various professional sporting events. I've also worked in nightlife as an Atmosphere Model for Promoter Tables just making sure the party was popping and looking fabulous at venues like 1 oak, Avenue, and Pink Elephant; and not too long after started hosting my own tables at Greenhouse, Wip, etc. As could be expected I burnt out and then decided my life superficial and shallow so I spent two years working as a Corporate Trainer and professional Fundraiser for nonprofit organizations such as: the Nature Conservancy, Children International, Four Paws, the Humane Society of the United States, and Child Fund.
- **Strengths and Accomplishments:** Outgoing, upbeat, positive, high energy charming personality - but still low key and down to earth; great sense of humor; strong work ethic; high integrity; comfortable in variety of settings from high volume night clubs to sports bars to craft cocktail bars and everything in between; close attention to detail; first class written, verbal, and nonverbal communication skills; high social intelligence; great intuition; and track record of excelling and performing above expectations under pressure with high end and/or high-volume clientele.

### EDUCATION:

The University of Texas at Austin

Date of Graduation: May of 2009

Bachelor of Science: Radio-Television-Film

\*graduated magna cum laude

### EXPERIENCE HIGHLIGHTS

(in reverse chronological order)

#### **77 Degrees/The Rose Room**

Aug. 2016 – May 2017

Bartender, Austin, TX

Proudly represented the number one rooftop bar and best new nightclub in Austin, TX working at an innovative, upscale 2 in 1 kind of concept.

#### **Charity Advertising and Marketing Partners**

Oct. 2014 – June 2016,

Corporate Trainer - NYC, Dallas, Houston,

Campaigns included: The Nature Conservancy,

Children International, and the Humane Society of the United States.

230 Fifth, Oct. 2011 – Jan. 2012

Special Events Bartender, New York, NY

Job entailed working high volume events for high end clientele during the holiday season. The first bartending job that I ever got in New York!!!

Capital A Entertainment Feb. 2011

VIP Hostess, VIP Coordinator, Dallas, TX

Worked as VIP Hostess or Bottle Service Attendant for the David Guetta and Black Eyed Peas, Sports Illustrated Party on Friday night of Super Bowl Weekend and then actually was the VIP hostess coordinator the following night for the P- Diddy, Maximum Party.

### SELECTED EXPERIENCE

(Categorized alphabetically, each category in reverse chronological order)

#### Bartending

- 77 Degrees 08/'16 – 05/'17
- The Rose Room 01/16- 05/'17
- Local West 04/'14 - 07/'14
- The Local 01/'14 - 03/'14
- The Stellan 05/'13 - 07/'13
- Johnny Utahs 11/'12 – 02/'13
- Nui Noodles 08/'12 – 11/'12
- Providence 01/'12 – 07/'12
- Wogies 11/'11 – 02/'11
- 230 Fifth 10/'12 – 01/'12
- The Ranch 07/'11 – 12/'11
- Shore Club 04/'11 – 07/'11

• Enzo 07/'10 – 02/'11

• The Marq 03/'10 – 05/'10

• Kenichi 08/'09 – 01/'10

• Yu Sushi 05/'09 – 09/'09

• Firehouse Lounge 02/'09 – 05/'09

#### Bottle Service

- Blackfin 11/'10 – 03/'10
- Kenichi 09/'09 – 01/'10
- Firehouse Lounge 01/'09 – 08/'09
- Speakeasy 01/'07 – 01/'09

#### Craft Cocktails/Mixology

- 77 Degrees 08/'16 – 05/'17
- Enzo 07/'10 -03/'11
- Townhouse 03/'10 – 09/'10
- Peche – 03/'10 – 05/'10

#### Management/ \*\*Bar Openings

- Opia 08/'13 – 01/'14
- Enzo\*\* 07/'10 – 03/'11
- Townhouse\*\* 03/'10 – 09/'10

#### Promotions/Marketing/Events

- Charity Advertising and Marketing Partners 10/'14 – 06/'16
- Pepsi (NY Giants Football) 09/'13 – 01/'14
- Coca – Cola (State Fair of Texas) 08/'13
- Marlborough (SXSW) 03/'13
- H&M – (Fashion Night Out) 09/'12
- Microsoft (SXSW) 03/'11
- Miller Light 02/'09 – 05/'09

## **References for Jamie Block**

### **Chris Daus:**

*Former GM at 77 Degrees,  
(206) 795-0194*

### **Jordyn Saenz:**

*Former co-worker/Manager at the Rose Room  
(512) 576-1029*

### **Bart Yates:**

*Former boss, founder and CEO of Charity Advertising and Marketing Partners  
(347) 243-5041*