

Brian Lobdell - Depenbrock
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QUALIFICATIONS

Results oriented professional with over twenty years of successful sales and customer service
Million dollar producer in Precious Metals
Experienced in customer retention, consultative sales and up-selling
Received numerous compliments and requests from established clients
Develops relationships with peers, management and a diverse customer base
Contributes positive impact to any organization
Skilled communicator and adaptable to unforeseen situations
Able to listen and identify issues and problems to form innovative solutions
Self - Motivated Team Player
Microsoft savvy
Coachable

EDUCATION

Texas A & M University
B.S. in Economics & Finance 1989
Southeastern Career Institute
ABA Approved Paralegal Certificate 2002
Internship in Commercial Real Estate Sept.-Dec. 2002

EXPERIENCE

Park Cities Transportation Executive Chauffeur Feb. 2011 - Nov. 2017
Provided safe and reliable transportation of C suite executives and attorneys daily
Answered customer questions regarding schedule changes, availability of vehicles, and existing reservations; extraordinary driving skills with good work ethic and clean driving record
Assisted passengers with terminal gates and luggage needs

Blanchard & Co. Account Executive Oct. 2008 - Dec. 2010
100 calls /day prospecting database and incoming calls
Sold over \$2M in gold and silver bullion while building long term relationship with clients
Discussed the benefits of owning gold and silver for long term investment and advised clients to buy rare, pre-1933 coins for protection from confiscation and inflation

Contract employee Sept. 2002 – Oct. 2008 for Orix Capital Markets and others as a paralegal assistant, office clerk, runner, title and survey proofreader, document copier and organizer for commercial real estate loan portfolios in litigation

Independent Insurance Agent Jan. 2001 – May 2002