

THOMAS P. TUBBE



(415) 871-3205; tomtubbe@aol.com

EXPERIENCES:

2001 – Present ACTION BROADCASTING SERVICES
Inside Sales Representative

- ❑ Contacting business nationwide for their support by offering radio spots for various public service announcements.

1993 – 2000 MEDIA PROMOTIONS
Inside Sales Representative

- ❑ Generated subscriptions to the San Francisco Chronicle Newspaper via computerized usage of automatic dialing system through cold-call placements to residents within the Bay Area.

1998 – 2000 WINDOWS R US/WEST COAST WINDOWS
Inside Sales Representative

- ❑ Contacted homeowners to prequalify them and set-up appointments, via computerized usage of automatic dialing system, for sales representatives to provide in-house demonstrations on advantages of obtaining double payned windows and sliding patio doors, with low-factory wholesale estimates.

1993 – 1998 49ER WINDOWS CONSTRUCTION
Assistant Manager/Inside Sales Representative

- ❑ Contacted homeowners to prequalify them and set-up appointments, via computerized usage of automatic dialing system, for sales representatives to provide in-house demonstrations on advantages of obtaining double payned windows and sliding patio doors, with low-factory wholesale estimates, including remodeling of bathroom, kitchen and/or roof replacement.

1992 – 1993 FAIRMONT HOTEL
Inside Sales Representative – Hospitality Marketing

- ❑ Contacted businesses by offering Fairmont VIP Club Membership cards for dining and overnight stay discounts, etc.

1991 – 1992 AT&T AMERICAN WATTS WEST
Inside Sales Manager

- ❑ Contacted local businesses throughout the Bay Area to set-up appointments for sales representatives to encourage businesses to switch from their current long-distance carrier over to American Watts West.

1990 – 1991 HONEY HILL FARMS FROZEN YOGURT
Inside Sales Representative – Southern California Territory

- ❑ Contacted icecream and frozen yogurt shops to increase distribution of products throughout Southern California.

REFERENCES: Available upon request.

To whom it may concern,

I am very interested in this position with your company. I believe my skills and work experience make me an ideal candidate for this role.

I look forward to speaking with you soon about this position. Thank you for your consideration.

Best regards,

/s/ Thomas P. Tubbe

tomtubbe@aol.com

<http://www.linkedin.com/in/tomtubbe>

415-871-3205