

Andrew Day

Sonoma State University

B.S. Business Marketing & Wine
Business Strategies

Andrew Day

619 259 7379
andrewjday21@gmail.com

Skills

I am a highly professional Bartender Server with 15 years experience in hospitality, restaurant, and catering industries. Main focuses include customer satisfaction, providing a safe and clean environment for all patrons and serving the highest quality product. Expertise in mixing traditional cocktails and designing new drinks. Success in building rapport with customers and advancing company goals through the delivery of world-class service.

Experience

Downtown Cafe / Bartender/Server

April 2018 - Present- El Cajon, Ca

Service drinks for a high volume restaurant while attending to customers at the bar. Maintain a high level of connection with patrons, while guiding them towards their drink and food choices.

Vine Cottage Bistro & Wine Bar / Bartender

August 2016 - May 2018- La Mesa, Ca

Provide high quality service in a "white table cloth" environment. Provide knowledge of our extensive wine and food menu all while sustaining the highest level of comfortability for our guests.

Bo Beau Kitchen & Garden / Bartender/Server

August 2013 - November 2015. La Mesa, Ca

Introduce clients to a new gastro restaurant bar in a very traditional area. Maintain quality service in a fast paced, high volume bustling bar setting.

Education

Sonoma State University / Business Marketing/ Wine Business

August 2009 - June 2013- Rohnert Park, Ca

ANDREW J. DAY

Sonoma State University

B.S. Business Marketing & Wine
Business Strategies
August 2008 - June 2013, Rohnert Park

ANDREW J. DAY

619 259 7379
andrewjday21@gmail.com

Skills

I am highly accomplished business professional with marketing and sales experience, seeking an opportunity to utilize my leadership skills. I am a persuasive, solution-oriented communicator with highly effective motivational skills. I am a strategic thinker with a proven track record of developing and implementing effective marketing plans, creating solid strategic alliances, while consistently meeting deadlines and objectives.

Computer Skills: Proficient with Microsoft Office, CRM, Finance and Social Media Systems. Proficient with Management/Reporting Systems.

Experience

Vector Marketing Corporation / Sales Professional

April 2017 - Present, San Diego

- Quality demonstration, communication, and sales of all Cutco Products
- Client acquisition through personal referrals and B2B lead generation
- Lead generation through direct sales and marketing via client relations

Syndicate Lacrosse / Founder & President

May 2015 - Present, San Diego

- Provide top quality privatized coaching to young student athletes in underdeveloped areas of Greater San Diego
- Provide high caliber Teams, Camps, Clinics, Tournaments and Leagues for these student athletes to participate in.
- Prepare these student athletes to excel at the next level of their athletic career, whether that be Middle School, High School, or College.

Grossmont College / Director of Operations, Men's Lacrosse

August 2013 - December 2017, San Diego

- Responsible for Student Athlete acquisition, enrollment and academic integrity
- Set program finances. Plan and execute practice, game, and travel plans
- Maintain all relations with Sponsors, Staff, and Faculty on a daily basis.

Adrenaline Lacrosse / Senior Event Director

October 2008 - February 2015, San Diego

- Planned and executed marquee recruiting tournaments for highly respected high school athletes all over The United States.
- Ensured availability of all material and manpower for any events in progress all over The United States
- Manage constant connection with Coaches, Players, Sponsors and Vendors during National Recruiting Events.

Employment Application

Acrobat Outsourcing is an equal opportunity employer dedicated to non-discrimination in all employment practices. Acrobat Outsourcing selects the best qualified individual for the job based on job-related qualifications regardless of race, age (40+), color, religion, gender, national origin, ancestry, marital status, sexual orientation, disability or any other status protected by applicable law.

PLEASE PRINT

Full Name Andrew Day (AJ) Date: 12/21/18
 Home Telephone (619) 259-1379 Other Telephone ()
 Present Address 8818 A La Mesa Blvd
 Permanent Address, if different from present address: _____
 Email Address andrewjday21@gmail.com

EMPLOYMENT DESIRED

Position applying for: Bartender / Server Salary desired: m

Are you currently registered with any staffing and/or employment agencies? If so, please list

Are you applying for: Full-time work? Yes No Part-time work? Yes No

Temporary work, e.g., summer or holiday work? Yes No From: Open To: Open

How did you find out about our open position? (Please check fill in proper name of source):

Referral Name of Referral _____ Newspaper Job Fair Agency Company Website

Other Web Posting Other Source

Could you work overtime, if necessary? Yes No If hired, on what date could you start working? ASAP

Please keep in mind that schedules and shifts may vary depending on position and season. Additionally, the hours may vary from week to week, depending on the company needs. Please list only the times/days you're available to work below.

SPECIFY HOURS AVAILABLE DAILY	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
AM	<u>OPEN</u>						
PM		<u>OPEN</u>	<u>OPEN</u>	<u>OPEN</u>	<u>OPEN</u>		

Do you have any vacations or extended leaves planned in the next 12 months? If so, please list dates:

PERSONAL INFORMATION

Have you ever applied to or worked for Acrobat Outsourcing before? Yes No If yes, when? _____

Do you have friends or relatives working for Acrobat Outsourcing? Yes No If yes, please state name and relationship

If hired, would you have a reliable means of transportation to and from work? Yes No

If hired, can you present evidence of your legal right to live and work in this country? Yes No

State age if you are under 18 _____. If you are under 18, hire is subject to verification that you are of minimum legal age to work.

Are you able to perform the essential functions of the job for which you are applying? Yes No

If no, describe the functions that cannot be performed. (Note: We comply with the ADA and consider reasonable accommodation measures that may be necessary for eligible applicants/employees to perform essential functions.) _____

Pursuant to any and all Fair Chance Ordinances, we will consider for employment qualified applicants with arrest and conviction records.

EDUCATION & SKILLS

NAME OF SCHOOL	CITY & STATE	GRADE OR DEGREE COMPLETED	DID YOU GRADUATE?
Sonoma State University	Rohnert Park, Ca	B.S. Business Marketing	Yes
Do you have any special licenses, certificates or special training? If so please list under "Special".		YES	NO
Are you computer literate? If so, list software knowledge under "Special."		YES	NO
Are you proficient with Point of Sales Systems? If so please list which ones under "Special."		YES	NO
Do you have any other experience, training, qualifications or special skills, which you feel make you especially suited for work at Acrobat Outsourcing? If so, please list under "Special."		YES	NO
Special: High Level Management Experience			

EMPLOYMENT HISTORY

List below all present and past employment starting with your most recent employer (last 10 years is sufficient). Account for unemployment periods of three months or more.

Are you currently employed? Yes No **If so, may we contact your current employer?** Yes No

Name and Address of Employer Vector Marketing 2535 Camino Del Rio S.

Type of Business Marketing **Telephone No.** (____) _____ **Supervisor's Name** Evan Keller

Your Position and Duties Sales Client Contact, Lead Generation, Customer Service, Product Demonstration

Dates of Employment: From April 16 To Present

Reason for Leaving: NOT Leaving, seeking part time work

Name and Address of Employer Downtown Cafe 182 E Main, El Cajon

Type of Business Restaurant **Telephone No.** (____) _____ **Supervisor's Name** Gabriel Marjor

Your Position and Duties Bartender / Server - Service customers with food and drink knowledge

Dates of Employment: From April 16 To Present

Reason for Leaving: NOT, seeking Part Time Work

Name and Address of Employer

Type of Business _____ **Telephone No.** (____) _____ **Supervisor's Name** _____

Your Position and Duties _____

Acrobat

outsourcing
Your Hospitality Staffing Professionals

Dates of Employment: From _____ To _____

Reason for Leaving: _____

Name and Address of Employer _____

Type of Business _____ Telephone No. (____) _____ Supervisor's Name _____

Your Position and Duties _____

Dates of Employment: From _____ To _____

Reason for Leaving: _____

Have you ever been fired from any previous place of employment? If so, please explain: _____

MILITARY SERVICE

Have you obtained any special skills or abilities as the result of service in the military?

Yes No

If so, describe: _____

JOB RELATED REFERENCES

List below three persons not related to you who have knowledge of your work performance within the last three years.

Name: Gabe Marujo Telephone No. (619) 990-9202

Address 182 E. Main, El Cajon, CA

Occupation: Business Owner Relationship: Employer Number of Years Acquainted: 7

Name: Ian Aginal Telephone No. (619) 823-8621

Address 3305 Kenara Drive, Spring Valley, CA

Occupation: Restaurant GM Relationship: Former Employer Number of Years Acquainted: 6

Name: Zach Blackmon Telephone No. (858) 353-6753

Address 903 Santa Barbara, Robert Park, CA

Occupation: Sales Manager Relationship: Former Manager Number of Years Acquainted: 5



Please Read Carefully, Initial Each Paragraph and Sign Below

cf I hereby certify that I have not knowingly withheld any information that might adversely affect my chances for employment and that the answers given by me are true and correct to the best of my knowledge. I further certify that I, the undersigned applicant, have personally completed this application. I understand that any omission or misstatement of material facts on this application or on any document used to secure employment shall be grounds for rejection of this application or for immediate discharge if I am employed, regardless of the time elapsed before discovery.

if I hereby authorize Acrobat Outsourcing to thoroughly investigate my references, work record, education and other matters related to my suitability for employment and, further, authorize the references I have listed to disclose to the company any and all letters, reports and other information related to my work records, without giving me prior notice of such disclosure. In addition, I hereby release the company, my former employers and all other persons, corporations, partnerships and associations from any and all claims, demands or liabilities arising out of or in any way related to such investigation or disclosure.

my I hereby authorize Acrobat Outsourcing and its authorized representatives to solicit information regarding my background, which may include but not be limited to, information about my employment, education, and/or criminal history, which may be in the files of any federal, state, or local criminal justice and law enforcement agency and general public records history.

of I understand that if selected for hire, it will be necessary for me to provide satisfactory evidence of my identity and legal authority to work in the United States, and that federal immigration laws require me to complete an I-9 form in this regard within three days of my hire date.

of Acrobat Outsourcing is an at-will employer. I understand that nothing contained in the application, or conveyed during any interview, which may be granted or during my employment, if hired, is intended to create an employment contract between me and the company. In addition, I understand and agree that if I am employed, my employment is for no definite or determinable period and may be terminated at any time, with or without prior notice, with or without cause, at the option of either myself or the company, and that no promises or representations contrary to the foregoing are binding on the company unless made in writing and signed by me and the company's designated representative.

I hereby acknowledge that I have read and understand the above statements.

Applicant's Signature

Date

12/21/13

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Multiple Choice (6 points)

B 1) Carbonation _____ the rate of intoxication.

- a) Slows down
- b) Speeds up
- c) Does nothing to

B 2) What are the six most commonly used spirits?

- a) Sweet and Sour, Triple Sec, Grenadine, Midori, Lime Juice and Cranberry Juice
- b) Vodka, Whiskey, Gin, Bourbon, Rum and Tequila
- c) Chardonnay, Cabernet Sauvignon, Champagne, Merlot, Sauvignon Blanc, Zinfandel
- d) Kahlua, Vodka, Frangelico, Gin, Tequila, Spiced Rum

B 3) You can accept an expired ID as long as all other information is correct.

- a) True
- b) False

B 4) If someone has had too much to drink, serving them coffee will help sober them up.

- a) True
- b) False

D 5) What are the acceptable forms of ID for Alcohol Consumption?

- a) State or Government Issued ID Card or Drivers License
- b) Passport or Passport ID Card (as long as it lists the person's date of birth)
- c) School ID or Birth Certificate
- d) A & B
- e) A, B & C

B 6) If there is no shaker tin available to scoop ice for a drink, it is okay to use a glass.

- a) True
- b) False

Vocabulary (9 points)

Match the word to its definition

C "Straight Up"

a.) Used to crush fruits and herbs for craft cocktail making

F Shaker Tin

b.) Used with the Shaker Tin to prevent solid material from entering a cocktail glass when poured

I "Neat"

c.) To serve chilled liquor in a chilled stemmed cocktail glass with no ice

A Muddler

d.) To pour $\frac{1}{2}$ oz of a liquor on top

S Strainer

e.) Used to measure the alcohol and mixer for a drink

J Jigger

f.) Used to mix cocktails along with a pint glass and ice

G Bar Mat

g.) Used on the bar top to gather spills

D "Float"

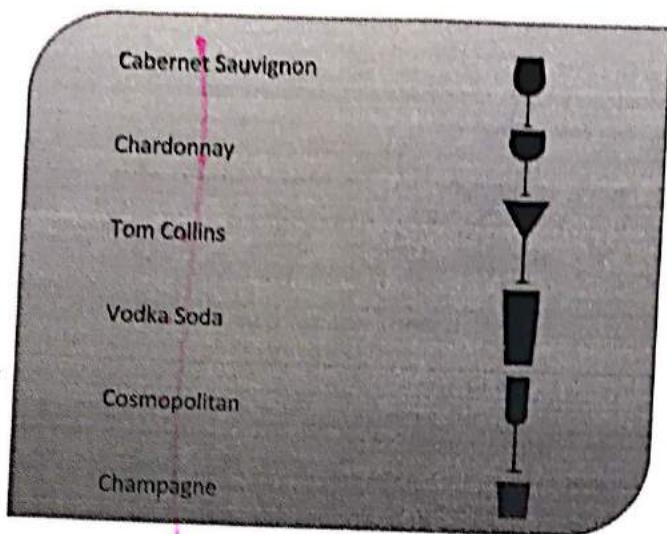
h.) Requesting a separate glass of another drink

X "Back"

i.) Means to serve spirit room temperature in a rocks glass with no ice

Glassware (6 points)

Match the correct glass to the drink



Answer and Question (14 points)

Provide examples of 3 brand name "top shelf" spirits (3 points): Kettle One,

What are the ingredients in a Manhattan? Bourbon, vermouth, bitters

What are the ingredients in a Cosmopolitan? Vodka, triple sec, cranberry juice, squeeze lime

What are the ingredients in a Long Island Iced Tea? Vodka, Rum, Gin, Triple Sec, splash colar

What makes a margarita a "Cadillac"? Floating Green Marille

What is simple syrup? Sugar water, diluted

Is it legal to pour liquor from one bottle into another? What is this called? (2 points)

No, Marrying Liquors

What should you do if you break a glass in the ice? Burn the Tee with hot water, clean thorouly

When is it OK to have an alcoholic beverage while working? NO

What does it mean when a customer orders their cocktail "dirty"? To mix with olive juice

What are the ingredients in a Margarita? Tequila, Triple Sec, Agave, Lime Juice

DEPENDS ↗

NOTICE TO EMPLOYEE
Labor Code section 2810.5

EMPLOYEE

Employee Name: Andrew Day

Start Date: 12/26/18

EMPLOYER

Legal Name of Hiring Employer: S.E Scher

Is hiring employer a staffing agency/business (e.g., Temporary Services Agency; Employee Leasing Company; or Professional Employer Organization [PEO])? Yes No

Other Names Hiring Employer is "doing business as" (if applicable):

Acrobat Outsourcing

Physical Address of Hiring Employer's Main Office:

303 Hegenberger Road Suite 300, Oakland, CA. 94621

Hiring Employer's Mailing Address (if different than above):

Hiring Employer's Telephone Number: 415-431-8826

If the hiring employer is a staffing agency/business (above box checked "Yes"), the following is the other entity for whom this employee will perform work:

Name: _____

Physical Address of Main Office: _____

Mailing Address: _____

Telephone Number: _____

WAGE INFORMATION

Rate(s) of Pay: \$13.00 Overtime Rate(s) of Pay: 1.5

Rate by (check box): Hour Shift Day Week Salary Piece rate Commission

Other (provide specifics): _____

Does a written agreement exist providing the rate(s) of pay? (check box) Yes No

If yes, are all rate(s) of pay and bases thereof contained in that written agreement? Yes No

Allowances, if any, claimed as part of minimum wage (including meal or lodging allowances):

(If the employee has signed the acknowledgment of receipt below, it does not constitute a "voluntary written agreement" as required under the law between the employer and employee in order to credit any meals or lodging against the minimum wage. Any such voluntary written agreement must be evidenced by a separate document.)

Regular Payday: FRIDAY

WORKERS' COMPENSATION

Insurance Carrier's Name: Integro USA Inc. dba Integro Insurance Brokers

Address: 1 State Street Plaza, 9th floor, New York, NY, 10004

Telephone Number: 212-295-5440

Policy No.: LDC4042609 AOS

Self-Insured (Labor Code 3700) and Certificate Number for Consent to Self-Insure:

PAID SICK LEAVE

Unless exempt, the employee identified on this notice is entitled to minimum requirements for paid sick leave under state law which provides that an employee:

- a. May accrue paid sick leave and may request and use up to 3 days or 24 hours of accrued paid sick leave per year;
- b. May not be terminated or retaliated against for using or requesting the use of accrued paid sick leave; and
- c. Has the right to file a complaint against an employer who retaliates or discriminates against an employee for
 - 1. requesting or using accrued sick days;
 - 2. attempting to exercise the right to use accrued paid sick days;
 - 3. filing a complaint or alleging a violation of Article 1.5 section 245 et seq. of the California Labor Code;
 - 4. cooperating in an investigation or prosecution of an alleged violation of this Article or opposing any policy or practice or act that is prohibited by Article 1.5 section 245 et seq. of the California Labor Code.

The following applies to the employee identified on this notice: (Check one box)

- 1. Accrues paid sick leave only pursuant to the minimum requirements stated in Labor Code §245 et seq. with no other employer policy providing additional or different terms for accrual and use of paid sick leave.
- 2. Accrues paid sick leave pursuant to the employer's policy which satisfies or exceeds the accrual, carryover, and use requirements of Labor Code §246.
- 3. Employer provides no less than 24 hours (or 3 days) of paid sick leave at the beginning of each 12-month period.
- 4. The employee is exempt from paid sick leave protection by Labor Code §245.5. (State exemption and specific subsection for exemption):

ACKNOWLEDGEMENT OF RECEIPT

(Optional)

EDWARD BOSTAN
(PRINT NAME of Employer representative)

~~(SIGNATURE of Employer Representative)~~

12/26/18

(Date)

Andrew Day
(PRINT NAME of Employee)

(SIGNATURE of Employee)

12/26/18

(Date)

The employee's signature on this notice merely constitutes acknowledgement of receipt.

Labor Code section 2810.5(b) requires that the employer notify you in writing of any changes to the information set forth in this Notice within seven calendar days after the time of the changes, unless one of the following applies: (a) All changes are reflected on a timely wage statement furnished in accordance with Labor Code section 226; (b) Notice of all changes is provided in another writing required by law within seven days of the changes.

The City of
SAN DIEGO

Earned Sick Leave and Minimum Wage Employee Notification Form

Legal Name of Hiring Employer: SE Schur Corp

D/B/A of Hiring Employer (if different than Legal Name): Acrobat Outsourcing

Employer's Address: 2525 Camino del Rio South Ste 310

Employer's Phone number: 858-771-0010

Employee Name: Andrew Dany

Employee Start Date: 12/26/18

As of July 11, 2016, all Employers must:

- Pay no less than \$10.50 per hour and provide paid sick leave to all employees who perform at least two (2) hours of work in one work week within the geographic boundaries of the City of San Diego
- Allow employees to begin using accrued sick leave after the ninetieth (90) day of employment or after July 11, 2016, whichever is later
- Post the Earned Sick Leave and Minimum Wage notices published each year by the City in a conspicuous place at workplace or job site where employees work
- Create contemporaneous records documenting employees' wages earned and accrual and use of earned sick leave. These records must be provided to employees on a regular basis and retained by employer for at least three (3) years
- Allow Enforcement Official reasonable access to the workplace to inspect and interview witnesses in furtherance of an investigation

Employee rights:

- Employees who assert any rights provided in the Earned Sick Leave and Minimum Wage Ordinance are protected from retaliation
- Employees may file a civil lawsuit against their employers for any violation of the Ordinance or may file a complaint with the City of San Diego Enforcement Office

If you have questions, need additional information or believe your employer has violated any provision of this law, please contact your employer or visit the City of San Diego Minimum Wage Enforcement Office website at:

<https://www.sandiego.gov/treasurer/minimum-wage-program>

Acknowledgement of Receipt:

Acrobat Outsourcing

(PRINT NAME of Employer representative)



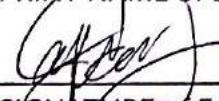
(SIGNATURE of Employer Representative)

12/26/18

(Date)

Andrew Dany

(PRINT NAME of Employee)



(SIGNATURE of Employee)

12/26/18

(Date)

The employee's signature on this notice merely constitutes acknowledgement of receipt.