

**Dean Engel**  
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**Skills and Competencies:**

- Strong track record of exceeding sales quotas
- Highly organized, responsive, efficient, independent and proactive in fast-paced environments.
- Effective presentation, verbal and written communication skills.

**Professional Experience:**

**Roadshow Staffing New York**

**Brand Ambassador 2019-Present**

**Set up/Tear down displays at Costco stores**

**Present and demonstrate product in an effort to boost brands sales.**

**Lyft, Inc.. ; San Francisco, California**

**Ambassador/Operator, 2016-Present**

**Greeter,operator,customer service representative**

**KAHI Radio, Auburn California**

**Account Executive, 2018**

**Building relationships with clients and learning about their needs**

**Attend local Chamber of Commerce "mixers" to meet and greet local business people . Prepare and deliver sales presentations to new and existing clients**

**Terraboost Media LLC; Oakland, California**

**Outside Sales Representative, 2017**

**Merchandising kiosks in major U.S. retailers which consisted of setting-up,display,servicing and selling billboard signage.**

***AT&T; Oakland, California***

**Sales Media Consultant, 2004-2016**

**Drove outside B2B sales in a territory spanning the Eastern San Francisco Bay Area and Sacramento.**

**Effectively managed territory via an aggressive schedule of daily sales contacts to prospect new customers, generate and close high potential sales leads, and strengthen existing customer relationships**

**Education:**

**B.A.A. Central Michigan University**