

Dean Engel
Folsom, CA (916) 467.0114

dean.j.engel@gmail.com www.linkedin.com/in/deanengel

Skills and Competencies:

- Strong track record of exceeding sales quotas
- Highly organized, responsive, efficient, independent and proactive in fast-paced environments.
- Effective presentation, verbal and written communication skills.

Professional Experience:

Roadshow Staffing New York

Brand Ambassador 2019-Present

Set up/Tear down displays at Costco stores

Present and demonstrate product in an effort to boost brands sales.

Lyft, Inc. ; San Francisco, California

Ambassador/Operator, 2016-Present

Greeter,operator,customer service representative

KAHI Radio, Auburn California

Account Executive, 2018

Building relationships with clients and learning about their needs

Attend local Chamber of Commerce "mixers" to meet and great local business people . Prepare and deliver sales presentations to new and existing clients

Terraboost Media LLC; Oakland, California

Outside Sales Representative, 2017

Merchandising kiosks in major U.S. retailers which consisted of setting-up,display,servicing and selling billboard signage.

AT&T; Oakland, California

Sales Media Consultant, 2004-2016

Drove outside B2B sales in a territory spanning the Eastern San Francisco Bay Area and Sacramento.

Effectively managed territory via an aggressive schedule of daily sales contacts to prospect new customers, generate and close high potential sales leads, and strengthen existing customer relationships

Education:

B.A.A. Central Michigan University