

# Paul Anthony Vasquez

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## OBJECTIVE

- Seeking a position at a competitive Company where I can maximize my 15+ years of Third party Debt Collections, Insurance Subrogation Collections, First Party Auto Finance Collections, Telemarketing, Inside Sales and Managerial Experience.

## EDUCATION

- High School Diploma/General equivalency degree | 1996 | Van Nuys high school

## SKILLS & ABILITIES

### • DEBT COLLECTION

- 10+ Years in Consumer and Commercial Debt Collection including Insurance Subrogation, Subprime Auto Loans Collections, First Party and Third Party Consumer and Commercial Collections. Knowledgeable in FDCPA and FCRA as well as Rosenthal Fair Debt Collection Practices Act and all relevant State and Federal Laws Rules and Regulations across the country. Managerial and Supervisory Experience as well.

### • TELEMARKETING/INSIDE SALES/APPOINTMENT SETTING

- 15+years experience in business to business and business to consumer telemarketing/inside sales. Experience includes Closing, Cold Calling and Warm Calling Leads. Managerial and Ownership Experience. Industries experienced in include: Home Improvement Computer Printing Supplies, Home Improvement, Debt Collection, etc.

### • SKIP TRACING

- 10+years experience in skip tracing utilizing LEXIS NEXIS, Accurint, IDI CORE, TLO and like software. Experience includes skip tracing both consumers and commercial accounts for last known addresses, phone numbers, known relatives, personal associates and like information to increase my chances of collecting a debt. Skip tracing experience acquired has allowed me to look at the BIGGER PICTURE. I have learned **It's not what information you have that finds your skip....it's what you do with it that counts**

### • CLERICAL SKILLS

- Types 80 WPM
- MICROSOFT WORD/POWER POINT/EXCEL SAVVY
- COLLECT ONE AND LIKE SOFTWARE/LEXIS NEXIS, TLO, IDICORE, PREDICTIVE DIALER /HIGH VOLUME CALLER

## Experience

### HAYWOOD & ASSOCIATES, INC. | COLLECTIONS SUPERVISOR | 2013-2019

- Insurance Subrogation Collector tasked with working a high volume of uninsured motorist property damage/bodily injury claims on a daily basis. Duties include making a high volume of collections calls, managing and advancing hundred of files every week, sending out Subrogation Demand Packages to Insurance Carriers, State Licensing Departments, etc. File preparation for Arbitration/litigation performed as well. High volume skip tracing through Lexis Nexis and like Software. Accomplishments include placing in top 3 of collections through 85% of employment

### QUALITY ACCEPTANCE | COLLECTIONS SUPERVISOR | 2009-2013

- Collections Manager responsible for managing, updating and advancing collections queues for subprime auto finance company. Duties included managing hundreds of accounts monthly, making collections calls, scheduling field visits, locating vehicle for collateral repossession and organizing voluntary surrenders. Experience also includes collateral



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First and Last Name: Pavl Vasquez  
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### Working Experience:

Company Name: BURGER KING  
Dates of Employment: 2005 - 2007  
Job Responsibility:

- - CASHIER
- - Kitchen Assistant, food prep work, fryer
- - Drive Thru
- - Kitchen Sanitation

Company Name: Bureau of Prisons  
Dates of Employment: 2007 - 2009

Job Responsibility:

- - Food Prep / vegetable
- - Sanitation; dishwasher
- - Cook Assistant
- - Vegetable prep

Hand knife skills.  
Large batch cooking.  
Batch items.  
Serving 500 meals a day.

Company Name: B

Dates of Employment: \_\_\_\_\_

Job Responsibility:

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### Skills

- - Food preparation
- - Setting up tables
- - Silverware and cookware washing, sanitation
- - 3 part dishwash experience.

