

Andres Garcia

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Energetic [Job title] familiar with successful methods for increasing sales numbers and overall customer satisfaction. Computer and social media-savvy. Passionate about driving business success through sales performance. Successful Automotive Sales Associate specializing in consulting with customers with unique backgrounds to uncover and meet diverse needs. Resourceful, hardworking and reliable team player. Charismatic [Job Title] offering [Number] years of experience in automotive sales. In-depth knowledge of vehicle features and operations, dealer services and aftermarket products. Hardworking and goal-oriented professional possessing excellent interpersonal and time management skills.

Outgoing automotive sales professional dedicated to continuous improvement in the face of evolving markets, vehicles and customer buying preferences. Enthusiastic entry-level automotive sales professional knowledgeable about vehicles and eager to develop sales abilities. Hardworking, reliable and professional in all interactions. Experienced [Job title] bringing [Number] years of automotive sales experience. Adept at establishing strong customer and team relationships that drive business success. currently enrolled in real estate express self paced school I have 90 of my first 135 complete with credits to be a real estate agent, I always invite new and fruitful opportunities into my life

Willing to relocate: Anywhere

Authorized to work in the US for any employer

Work Experience

Brand Ambassador/28 hourly \$\$\$

More Than Models/Ascent Talent Agency/P10 - Los Angeles, CA

January 2022 to Present

I work with several agencies where we pop up events or get called to travel to work

Next one will be Stage Coach in Coachella, California

up events. I did Amazon Fresh as my most recent event where we worked from 04/16/ -04/26/2022

Straight no breaks in between my set hourly rate was 28 a hour for this event. We handed out free samples everyday of new Amazon fresh Products .Engaged people to play games

Gave out bags and goodies

Super Bowl convention 02/07/22-02/15/22

worked with kids throwing footballs

Organizing huddles

And and obstacles courses for the kids to play

This was a once in a lifetime experience

Which I enjoyed dearly

Enthusiastically engage consumers

- Educate consumers about key brand details
- Sample product to consumers
- Set-up and breakdown of demo areas
- Encourage sales and registrations

- Distribute branded promotional items
- Coordinate with agency and venue to ensure proper event execution
- Promptly submit recap form and pictures for each promotional event

Self Employed Handyman

SBC - Hollywood, CA

January 2022 to Present

Here we clean up after all the shows In Hollywood

I work both at the Hollywood Palladium and The World Famous Wiltern in Koreatown, this job I work graveyard so hours are like 10pm-5 pm or even later like 8pm-6am

Production Assistant

P10 agency - Los Angeles, CA

January 2022 to Present

Worked the Santa Derby

Setting it up

Taking it down

Line Cook/Prep Cook/Expo

Instawork App - Northridge, CA

January 2022 to Present

I currently still work with this

Kitchen recipes

Menu

Changes Every week so

I always have to be super alert to change

Here I'm paid 26\$ hourly

I prep cook

Clean the kitchen hourly

Like health code requires

Car Salesman

NISSIAN - Van Nuys, CA

August 2017 to February 2020

Here is where I did the most work

Running credits, taking test drives, filling paperwork out, getting co-signers, chase for signatures, even washing cars sometimes always taking a lead because I was running my own business pretty much anything it took to succeed!!!

Prep Cook /wok Cook

pf changs - Burbank, CA

September 2016 to January 2018

Kept stations stocked and ready for use to maximize productivity.

Executed proper techniques when preparing menu item ingredients.

Maintained clean and orderly appearance throughout kitchen and dining area.

Adhered to all regulatory standards regarding safe and sanitary food prep.

Rotated stock items and ingredients to maintain efficiency and freshness.

Made all meals in accordance with company standards and requirements.

Offered support to other stations in high-volume shifts or as needed.

Completed more than [Number] orders each shift with focus on quality and efficiency.

Assisted with dining room tasks by removing soiled dishes during meal service and returning to kitchen for washing.

Grilled and deep fried various foods, including meats, potatoes and fish.

Assisted with training and development of new talent.

Maintained quality and freshness of food by rotating stock [Number] times per [Timeframe].

Cooked food following specific measurements and recipes.

Organized and labeled stock of ingredients to maintain needed inventory levels.

Operated steam kettles to produce [Number]-gallons of [Type] soup each day.

Verified proper food preparation by regulating temperature of ovens, broilers, grills and roasters.

Modified standard recipes to account for ingredient issues or customer requests, including allergen concerns.

Improved overall kitchen efficiency through [Action], leading to [Result].

Sliced meats to prepare for cooking and assembly of menu items such as [Type] and [Type].

Identified machine malfunctions, leading to cost-saving repairs.

Manager

Design Center - Northridge, CA

Education

Bartender in Bartending

Liquorexam.com - Remote

June 2022 to September 2022

Real estate express.com in Real Estateagent

Colbrini real estate school - Pittsburgh, PA

April 2020 to September 2022

High school diploma

Burbank Adult school - Burbank, CA

October 2019 to January 2020

Associate of Arts in Real Estate

Glendale Community College - Glendale, CA

Skills

- Spanish (8 years)
- English
- Customer service (6 years)
- Driving (10+ years)
- Stocking
- Food preparation (9 years)

- Time management (4 years)
- Cooking (6 years)
- Organizational skills (5 years)
- Negotiation
- Kitchen experience (6 years)
- Sales (10+ years)
- Mediation
- Sourcing
- Assembly
- Continuous improvement
- Microsoft Office (10+ years)
- Communication skills (10+ years)
- Administrative experience
- Leadership
- Marketing (6 years)
- Conflict Management
- Human Resources
- Experience with Children
- Pricing
- Event Planning
- Bartending
- Presentation Skills
- Recruiting
- Account Management
- Leadership
- Driving
- Negotiation
- Marketing
- Sales
- Customer service
- Serving
- Upselling
- Sourcing
- Human resources
- Cash handling
- Pricing
- Conflict management
- Presentation skills
- Assembly
- B2B sales

- Continuous improvement
- Cash register
- Cold calling
- Retail sales
- Childcare
- Spanish
- Management
- Sanitation
- English
- Math
- Communication skills
- Hospitality
- Restaurant experience
- Culinary experience
- Supervising experience
- Outside sales
- Construction
- Customer relationship management
- Warehouse experience
- Kitchen management
- Transportation management systems
- Heavy lifting
- Customer support
- CRM software
- Typing
- Pizza experience
- Cooking
- Knife skills
- Kitchen experience
- Food safety
- Restaurant experience
- Bartending
- Hospitality
- Cash handling
- Sales
- Interviewing
- Weight loss
- Clinic
- Hotel experience
- Cocktail experience

Languages

- Spanish - Fluent
- English - Fluent

Links

<https://my.realestateexpress.com/#/student/select-enrollment>

Certifications and Licenses

Real Estate License/Real Estate Principles

Present

Real agent school

REAL ESTATE EXPRESS

45 hours Real Estate Practices

45hours Real Estate Principles

Real Estate License

Rbs certification

June 2022 to June 2025

RBs certification to serve alcohol

Driver's License

ServSafe

Food Handler Certification

Food Safety Certification

Additional Information

This is was first class towards being a real estate agent