

Kris Marquez

Santa Monica, CA 90404

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Authorized to work in the US for any employer

Work Experience

Sales Lead

Vans-Santa Monica, CA

October 2022 to Present

Successfully lead teams for segments of 2+ hours.

Demonstrates ability to open and close registers with ease.

Achieved session leader of the month.

Consistently achieved at or above store averages in all KPIs.

Experience executing Apparel and Footwear floorsets.

Provided onboarding, coaching, and ongoing assistance to associates Experience working Peak Seasons at a High Volume Retail Location

Managed stock DOR for multiple quarters (consol, RTV, etc.)

Sales Associate

Vans-Santa Monica, CA

July 2021 to October 2022

Selling shoes while surpassing some of my own individual goals, and key performance indicators.

Representing Vans as a brand to be loyal to with Knowledge of past and current shoes.

Highest Amount of sales equaling to over \$20,000 in the span of two months.

Education

High school diploma

Santa Monica High School - Santa Monica, CA

August 2015 to June 2019

Skills

- Guest Services
- Cash handling
- POS
- Cashiering
- Sales
- Retail Management
- Time management

- Stocking