

Thursday
10:00 AM

David
Gabriel's
friend

Evan L. Smith
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Education

University of Southern California (Los Angeles, CA) 2012
Master of Fine Arts

Wittenberg University (Springfield, Ohio) 2009
Bachelor of Arts

Experience

Brookstone (Los Angeles, California) 2011-2010
Sales Associate

- Relationship selling products, services and solutions by getting to know customers and helping solve their unique end to end needs
- Asking lifestyle questions to thoroughly understand customer needs, offers relevant services, solutions, and accessories so customer can make informed decision to complete their purchase
- Utilize all relevant sales tools to drive profitable growth
- Leverages on-line resources, tools, and peer knowledge to self train
- Attends and participate in all required trainings and meeting

Motown Eats Catering (Detroit, Michigan) 2008-2006
Server/Runner

- Provide excellent food and beverage service for banquet events
- Assist with set-up of tables, linens, chairs, etc, for full service of banquet events
- Cleaning and preparing the tables after the clients have served the food & beverage; arranging the tables for new clients to come.
- Providing support to the banquet manager to manage the event
- Maintain clear and open communication between all staff members for overall event success

Somerset Collection, Valet (Bloomfield Hills, Michigan) 2007-2006
Valet Attendee

- Parked both manual and automatic transmission cars, quickly, safely and with care and caution
- Followed set procedures for parking all cars
- Acted as doorman when not parking cars
- Greeted every guest upon arrival
- Assisted and thanked guests upon departure

Sharper Image (Detroit, Michigan) 2007-2006
Sales Associate

- Ensured that each customer receives outstanding customer service as well as proactively maintaining effective working team relationships with managers and co-workers.
- Assist in floor moves and merchandising, maintain an awareness of all promotions and advertisements and maximize all opportunities in the closing of the sale.